

The seal of the Florida Department of Financial Services is a circular emblem. It features a central figure of a person standing on a pedestal, holding a scale and a sword. The figure is surrounded by a wreath. The outer ring of the seal contains the text "DEPARTMENT OF THE STATE OF FLORIDA" at the top and "IN GOD WE TRUST" at the bottom.

CHIEF FINANCIAL OFFICER
JEFF ATWATER
FLORIDA DEPARTMENT OF FINANCIAL SERVICES

**FLAIR and CMS Replacement Project
Vendor Forum
January 14, 2015**

MEETING OVERVIEW

- Introductions
- Meeting Format
- Project Phases
- Project Organization
- Anticipated Procurements

PROJECT OVERVIEW

- The Department of Financial Services commenced the project this fiscal year as part of the recommendation to replace FLAIR and CMS.
- The project has been referred to as the FLAIR and CMS Replacement (FCR) Project (stay tuned for new branding in the upcoming months).
- The project goals are:
 1. Reduce the state's risk exposure by harnessing modern financial management technology built on the premises of scalability, flexibility, and maintainability.
 2. Improve state and agency specific decision making by capturing a consistent and an expandable set of data.
 3. Improve the state's financial management capabilities to enable more accurate oversight of budget and cash demands today and in the future.
 4. Improve productivity, reduce operational complexity and increase internal controls by enabling standardization and automation of business processes within and between DFS and agencies.

PROJECT PHASES

Phase	Scope	Estimated Duration
Pre-DDI*	Planning, Process Standardization, and Procurement	2 Years
DDI Phase 1	Implement Core Functionality	5 Years
DDI Phase 2	Implement Expanded Functionality	5 Years

*DDI refers to Design, Development and Implementation

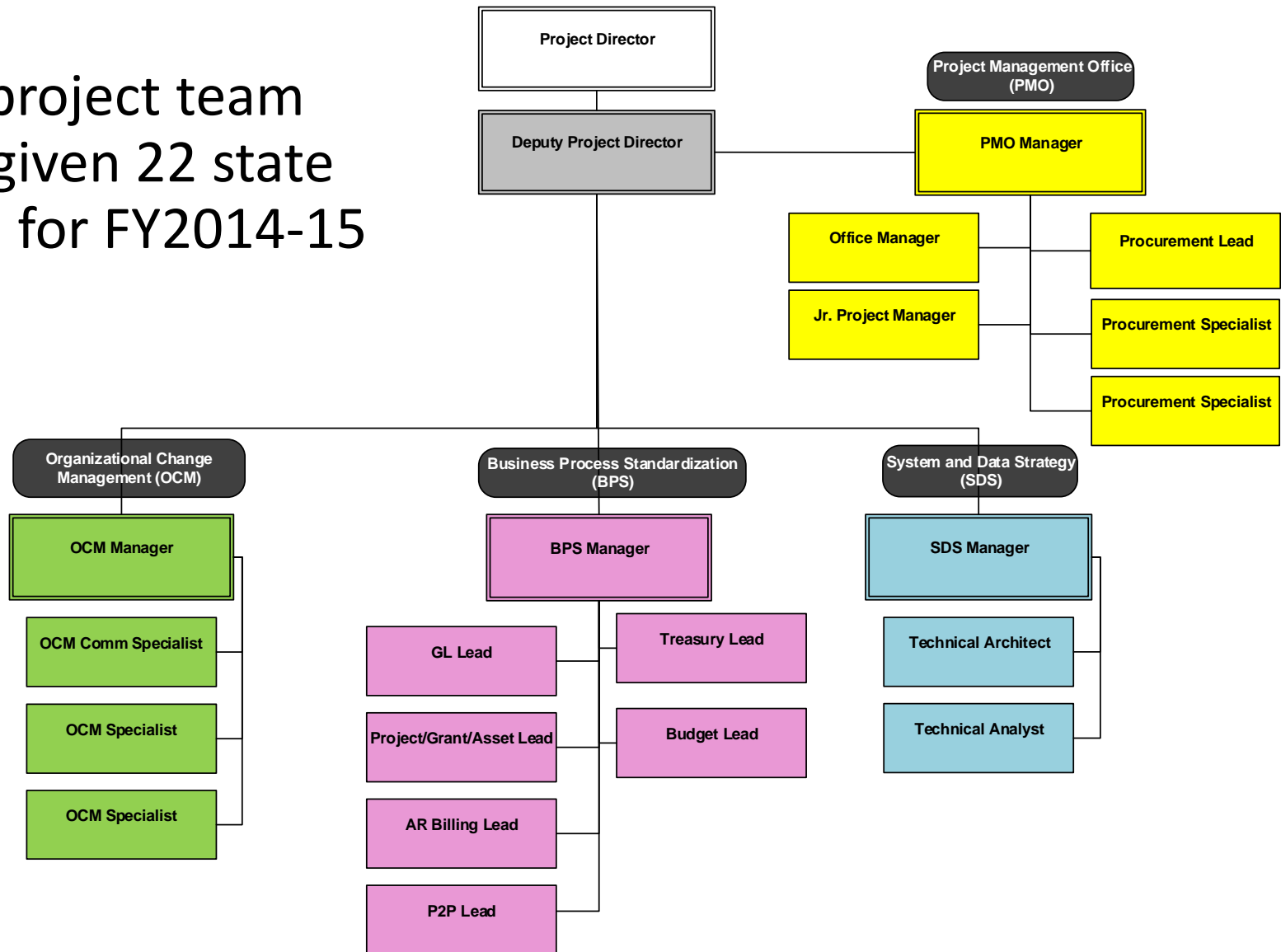
PROJECT ORGANIZATION

Project work will be performed across four tracks:

- Project Management Office (PMO)
- Organizational Change Management (OCM)
- Business Process Standardization (BPS)
- Systems and Data Strategy (SDS)

PROJECT ORGANIZATION

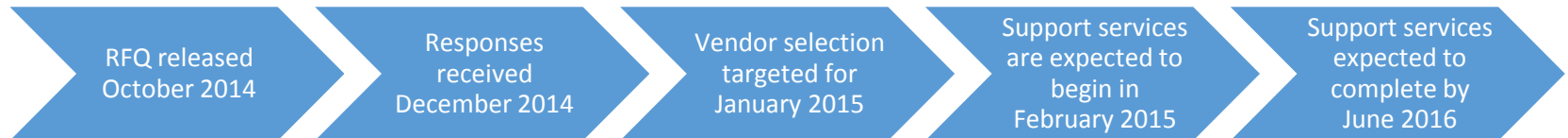
The project team was given 22 state FTEs for FY2014-15



ANTICIPATED PROCUREMENTS

Business Process Standardization Support Services:

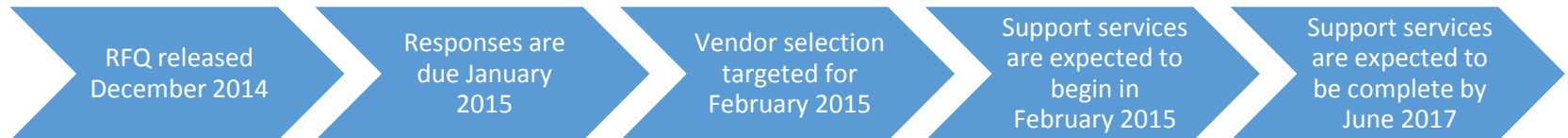
- Establish standard business models for end-to-end financial processes
- Define functional requirements for SSI procurement



ANTICIPATED PROCUREMENTS

SSI Procurement Support Services:

- Assist in the development of solicitation documentation for the procurement of SSI
- Support SSI procurement process



ANTICIPATED PROCUREMENTS

Organizational Change Management Support Services:

- Define training requirements for SSI procurement
- Coordinate change management activities including efforts related to workforce transformation

Systems and Data Strategy Support Services:

- Define technical requirements for SSI procurement
- Identify conversion and data management plans

ANTICIPATED PROCUREMENTS

Project Management Office Support Services:

- Assist with project setup and documentation
- Perform ongoing monitoring and reporting on overall project activities

Independent Verification & Validation:

- Work alongside the project to provide independent review

ANTICIPATED PROCUREMENTS

Software and System Integrator (SSI):

- SSI will be responsible for working with the State to implement ERP
- Approach and timeline for the procurement of SSI will be confirmed with vendor providing SSI Procurement Support Services
- Scope and length of services will developed as part of SSI Procurement Support Services
- High-level anticipated timeline:
 - Release ITN in December 2015
 - Receive initial responses in Spring 2016

ANTICIPATED PROCUREMENTS

Vendors are responsible for preparing requirements and/or drafting components of solicitation

Business Process Standardization (BPS)

Organizational Change Management (OCM)

System and Data Strategy (SDS)

SSI Procurement Support

Vendors are eligible for 1 or a combination of above 4 FCR procurements

Vendor is responsible for project oversight

Project Management Office (PMO)

Vendor is not eligible for any other FCR procurements

Vendor is responsible for independent project review

Independent Verification & Validation (IV&V)

Vendor is not eligible for any other FCR procurements

Vendor is responsible for implementation of ERP

Software and System Integrator (SSI)

Vendor is not eligible for any other FCR procurements

The above procurements are anticipated for support services for the FLAIR & CMS Replacement Project as of 1/14/2015. These procurements are subject to change as the FLAIR & CMS Replacement Project progresses.

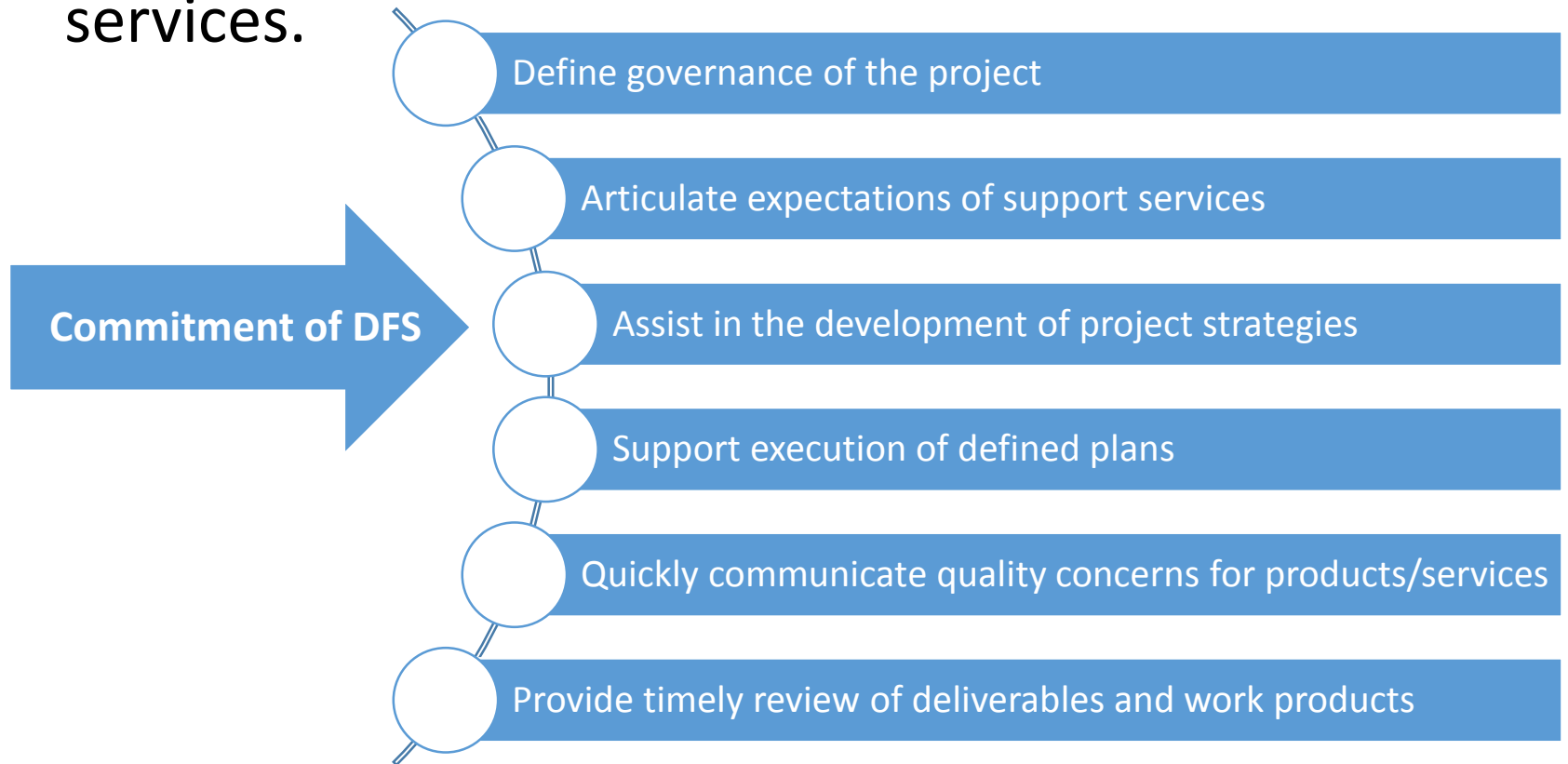
ANTICIPATED PROCUREMENTS

All vendor responses will be evaluated in accordance with Chapter 287 F.S.



ANTICIPATED PROCUREMENTS

DFS recognizes the importance in establishing and maintaining good relationships for successful support services.



ANTICIPATED PROCUREMENTS

Respondents to DFS's solicitations or persons acting on their behalf may not contact, between the release of the solicitation and the end of the 72-hour period following DFS posting a Notice of Intended Award, any employee or officer of the executive or legislative branch concerning any aspect of the solicitation, except in writing to the procurement officer or as provided in the solicitation documents. Violation of this provision may be grounds for rejecting a response. See §287.057(23), Florida Statutes.

QUESTIONS

- Questions related to today's meeting can be submitted to vendorforum@myfloridacfo.com.
- Please submit your questions by Friday, January 23rd.
- Responses will be provided to all of today's participants.
- Vendors will continue to have the opportunity to submit questions as part of each procurement.