

1. What is the expected release date for the SSI procurement?  
**DFS Response – Q1:**  
It is anticipated that the Invitation to Negotiate (ITN) for the Software and System Integrator (SSI) will be released in the spring of 2016.
  
  2. Is offshore work completely prohibited?  
**DFS Response – Q2:**  
Vendors will be expected to describe the proposed strategy and technology to safeguard the State's data throughout the project. Any requirements or restrictions to offshore work will be included in the ITN.
  
  3. Is it anticipated that the SI vendor be responsible for related infrastructure?  
**DFS Response – Q3:**  
Infrastructure requirements for the enterprise resource planning (ERP) solution will be included in the ITN. The vendor response is expected to describe the complete architecture for the proposed solution.
  
  4. Is it still the Department's intention to issue a separate cost proposal due in advance of the technical response? If so, will the cost proposal also be issued in advance of the technical proposal?  
**DFS Response – Q4:**  
No, the Department of Financial Services (DFS) does not intend to issue a separate cost proposal due in advance of the technical response.
  
  5. What is anticipated strategy for selection?
    - a. Software then System Integrator
    - b. System Integrator then Software
    - c. Software and System Integrator together**DFS Response – Q5:**  
DFS intends to issue an ITN, evaluate and select an ERP solution for a bundled approach (Software and System Integrator).
  
  6. Are the separations of vendor responsibilities discussed at the January 14, 2015 Vendor Forum still applicable?  
**DFS Response – Q6:**  
Yes. The January 14, 2015 Vendor Forum may be viewed at:  
<http://www.myfloridacfo.com/floridapalm/meetings.htm>
  
  7. Are current PMO Project Plans available?  
**DFS Response – Q7:**  
DFS does not have a document (or collection of documents) that it refers to as "PMO Project Plans". The Project has created a Pre-DDI project management plan (PMP). DFS has not yet made this document available on the Florida PALM website.
-

8. Do we have to be a Vendor listed on the State IT Contract; up for renewal soon?  
**DFS Response – Q8:**  
DFS will follow State of Florida procurement law and rules when issuing procurements related to the Florida PALM Project. Any procurements using the Request for Quotes (RFQ) process will leverage state term contracts. DFS intends to issue an ITN (i.e., a formal competitive procurement process) for a Software and System Integrator (SSI) for the ERP solution.
9. For the Organizational Change Management and System and Data Strategy Support Services in the Pre-DDI phase of the project, the Department had indicated in the January vendor forum they would be issuing formal procurements for these services. Will the Department be conducting a formal procurement to seek assistance in these two areas during the Pre-DDI phase of work? If so, when is the anticipated timeframe for the release? If not, what changed since the January vendor forum?  
**DFS Response – Q9:**  
DFS does intend to procure services for Organizational Change Management and System and Data Strategy Pre-DDI support. DFS intends to use the RFQ process leveraging state term contracts for these support services. At this time, DFS does not have anticipated timelines for the release of these RFQs.
10. Will you be publishing on the PALM website, the attendees list? I see that the Agenda and Presentation are on there but nothing on those in attendance.  
**DFS Response – Q10:**  
No, DFS does not currently intend to post the attendee list to the Florida PALM website.
11. It was unclear if the statement regarding the estimated SSI procurement release was going to be before the end of 2015 or not. One statement said “before the end of the calendar year” and another referred to the holidays and said it would not be a good time for a release. Could you provide clarification regarding your current planned release timeframe?  
**DFS Response – Q11:**  
See DFS Response – Q1.
12. Will the System and Data Strategy (SDS) be competitively bid? If so, when can vendors expect the solicitation to be released?  
**DFS Response – Q12:**  
See DFS Response – Q9.
13. Can the state confirm if it has a preference for a state hosted or vendor hosted solution?  
**DFS Response – Q13:**  
At this time, no preference has been determined for a state hosted or vendor hosted solution.
14. What security standard(s) is the State looking to align the new PALM solution with? Is the State considering NIST, FISMA, FedRAMP or other standards, and if so, is there a preferred standard for PALM?  
**DFS Response – Q14:**

Any requirements for security standards will be described in the ITN for an SSI including any references to applicable standards such as those required by the Agency for State Technology.

15. In our experience, integration with the MyFloridaMarketPlace procurement system could be complex. Can the state comment further on the desired approach for this integration?

**DFS Response – Q15:**

DFS intends to integrate the ERP solution with MyFloridaMarketPlace (MFMP). DFS has started collaboration activities with the Department of Management Services, which manages the MFMP system. Any integration requirements will be included in the ITN for an SSI.