

## ADDENDUM B

Board of Funeral, Cemetery and Consumer Services, meeting date: September 7, 2017

### Continuing Education -- Applications for Course Approval

Pursuant to s. 497.147 Fla. Statutes, and Board Rule 69K-17.0041, the CE courses listed below have been submitted for Board approval. The courses have been reviewed by the Board's CE Committee. Recommendation: The Committee and the FCCS Division recommend that these courses be approved for CE credit.

| Provider # | Provider Name  | Course # | Course Name  | Study Method                   | Hours |
|------------|--|----------|--|--------------------------------|-------|
| 22808      | International Cemetery, Cremation and Funeral Association: | 182894   | 2017 ICCFA Fall Management Conference  | Classroom Lecture              | 7     |
|            |  |          |  |                                |       |
|            |  |          |  |                                |       |
| 2201       | International Order of the Golden Rule:                    | 184495   | How to Drive Leads On Social Media, It Is Not Just Good Will Marketing                     | Classroom Video/Teleconference | 1     |
|            |  | 184494   | Exchanging Information Online What Is a Funeral Home to Do                                 | Classroom Video/Teleconference | 1     |
|            |  |          |  |                                |       |
| 29810      | Kates-Boylston Publications:                               | 184696   | Cremation Innovations Summit   | Classroom Lecture              | 6     |
|            |  | 184695   | Funeral Service Business Plan Conference   | Classroom Lecture              | 11    |
|            |  | 184694   | Cremation Strategies Conference  | Classroom Lecture              | 6     |
| 136        | National Funeral Directors Association:                    | 183894   | 2017 NFDA International Convention Exposition  | Classroom Workshop             | 1     |
|            |  | 183704   | Embalming 2.0 The Art of Clinical Care   | Classroom Workshop             | 2     |
|            |  | 183703   | Beyond Price Your Guide to Mastering Cremation Phone Inquiries                             | Classroom Workshop             | 1     |
|            |  | 183702   | Our Value Statement the Key to Success in The Arrangement Conference                       | Classroom Workshop             | 1     |
|            |  | 183701   | A Vital Part the Embalmers Heart   | Classroom Workshop             | 1     |
|            |  | 183700   | Distracted Driving Increase Awareness in Your Community                                    | Classroom Workshop             | 1     |
|            |  | 183699   | Ireland Is Green and Growing   | Classroom Workshop             | 1     |
|            |  | 183698   | Getting Grace Inside the Funerals Directors Studio   | Classroom Workshop             | 1     |
|            |  | 183697   | Overcoming Objections During the Arrangement Conference                                    | Classroom Workshop             | 1     |
|            |  | 183696   | The New Osha Penalties for Non Compliance  | Classroom Workshop             | 1     |
|            |  | 183695   | Self Care for The Funeral Professional   | Classroom Workshop             | 1     |
|            |  | 183694   | Apple 101 How to Make Your iPhone Work for You   | Classroom Workshop             | 1     |
|            |  | 183498   | Personality Types and Successful Communication   | Classroom Workshop             | 1     |
|            |  | 183497   | Quality Presentation from Embalming to The Final Touch                                     | Classroom Workshop             | 2     |
|            |  | 183496   | Your Firms Culture People Performance and Profit   | Classroom Workshop             | 2     |
|            |  | 183495   | Bringing Ritual to Cremation Arranging   | Classroom Workshop             | 1     |
|            |  | 183494   | FTC Funeral Rule Reducing Your Risk  | Classroom Workshop             | 1     |
|            |  | 183294   | 10 Technologies That Will Transform Your Business  | Classroom Workshop             | 1     |
|            |  | 183099   | Everyone Communicates Few Connect  | Classroom Workshop             | 1     |
|            |  | 183098   | Transforming Compassion Fatigue and Vicarious Trauma                                       | Classroom Workshop             | 1     |
|            |  | 183097   | How Zoomers Millennials and Generation Z Buy and How They Are Challenging Your Sacred Cows | Classroom Workshop             | 2     |
|            |  | 183096   | Decomp Doubters Turning Nays into Yays   | Classroom Workshop             | 1     |
|            |  | 183095   | Partnering with Your Local Donor Organization  | Classroom Workshop             | 1     |
|            |  | 183094   | Understanding Legal Issues in The Arrangement Conference                                   | Classroom Workshop             | 1     |
|            |  | 182699   | Understanding Legal Issues in The Arrangement Conference                                   | Classroom Workshop             | 1     |
|            |  | 182698   | Tales from The Courthouse Scary And a Few Funny Lessons                                    | Classroom Workshop             | 1     |

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|---|--------|---|--------------------|---|
| 136 National Funeral Directors Association:       | 182697 | Is A Ban On Formaldehyde Coming                                     | Classroom Workshop | 1 |
|   | 182696 | Engage Consumers with Have the Talk of a Lifetime                   | Classroom Workshop | 1 |
|   | 182695 | Understanding Suicide and Its Effects On Grief                      | Classroom Workshop | 1 |
|   | 182694 | Creating A Life of Legacy   | Classroom Workshop | 1 |
|   | 182497 | Recreating Physical Features for Identification                     | Classroom Workshop | 2 |
|   | 182496 | How The Future of EDRS Affects You                                  | Classroom Workshop | 1 |
|   | 182495 | Providing Care Through the Grief Journey                            | Classroom Workshop | 1 |
|   | 182494 | Smart Hiring Smart Firing   | Classroom Workshop | 1 |
|   | 184295 | Operational Overview of the Fisher House for Families of the Fallen | Classroom Lecture  | 1 |
|   | 184294 | Operational Overview of the Charles C Carson Center                 | Classroom Lecture  | 2 |
| 81 The Dodge Institute for Advanced Mortuary Stu: |        |   |                    |   |

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| Initials of FCCS staffer who prepared this document:                     | <i>JS 8/21/17</i> |
| Approved for presentation to the Board (Director or Assistant Director): | <i>W 8/21/17</i>  |