

**Florida Life & Health Insurance Guaranty Association**  
**UPDATED Compensation Data, 2016 - Current**

Title	Vendor	Calendar Years				
		2016	2017	2018	2019	Thru 2/28/20
Executive Director / Legal Counsel - Earned in Year; Hourly Contract <sup>1</sup>	Falck <sup>2</sup>	381,870	374,440	381,780	406,900	69,180 <sup>3</sup>
Executive Director / Legal Counsel - Paid in Year; Hourly Contract <sup>1</sup>	Falck <sup>2</sup>	233,550	318,320	471,160	475,240	95,220
Executive Director - Earned and Paid in Year; Annual Contract	Robleto <sup>4</sup>					45,833
Consultant	Sanford	20,000	20,000	20,000	20,000	
Consultant	Meenan, P.A.					30,000
Deputy Treasurer	Taman	56,197				
Deputy Treasurer	ThomTam, LLC		136,892	138,057	107,260	8,514
Consultant	Lewis Roca RC				19,040	28,909

**Notes:**

<sup>1</sup> The difference between Year Earned and Year Paid is due to current year payments for prior year invoices

<sup>2</sup> Falck served dual roles as ED and General Counsel, with a final billable rate of \$200/hour

<sup>3</sup> Falck's contract automatically terminates March 31, 2020

<sup>4</sup> Annual salary set at \$275,000