

### Exam Performance Summary

|                                |  |
|--------------------------------|--|
| <b>Client Name:</b>            | Florida Department of Financial Services |
| <b>Exam(s):</b>                |  |
| <b>Include Exams:</b>          | Active                                   |
| <b>Type:</b>                   | Exam                                     |
| <b>Test Center Region(s):</b>  |  |
| <b>Test Center Country(s):</b> |  |
| <b>Test Center State(s):</b>   |  |
| <b>Appointment Date Range:</b> | 01 Nov 2017 to 30 Nov 2017               |

|                    |             |
|--------------------|-------------|
| <b>Printed By:</b> |             |
| <b>Created By:</b> |             |
| <b>Data as of:</b> | 03 Dec 2017 |

|                                    |       |
|------------------------------------|-------|
| <b>Number of Appointments:</b>     | 4,708 |
| <b>Number No Shows:</b>            | 520   |
| <b>Number Cancels:</b>             | 97    |
| <b>Number Delivered:</b>           | 4,089 |
| <b>Number of Graded Exams:</b>     | 4,089 |
| <b>Number Currently Scheduled:</b> | 0     |

| Exam Series Code | Exam Title                                | First Time Takers  |              |              |           |           | Repeaters          |              |              |           |           | Overall Statistics |              |              |           |           |
|------------------|---|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|
|                  |   | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate |
| InsFL-ALJ16      | FLA All Lines Adjuster (0620, 0720, 7020) | 16                 | 3            | 13           | 19%       | 81%       | 7                  | 2            | 5            | 29%       | 71%       | 23                 | 5            | 18           | 22%       | 78%       |
| InsFL-Health02   | FLA Health Agent (0240)                   | 114                | 80           | 34           | 70%       | 30%       | 63                 | 27           | 36           | 43%       | 57%       | 177                | 107          | 70           | 60%       | 40%       |
| InsFL-Health02S  | FLA Health Agent (Spanish) (0240)         | 147                | 71           | 76           | 48%       | 52%       | 81                 | 39           | 42           | 48%       | 52%       | 228                | 110          | 118          | 48%       | 52%       |

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|------------------|---|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|
|                  |   | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate |
| InsFL-IFB74      | FLA Industrial Fire and Burglary Agent (0233)                                 | 4                  | 4            | 0            | 100%      | 0%        | 0                  | 0            | 0            | 0%        | 0%        | 4                  | 4            | 0            | 100%      | 0%        |
| InsFL-LHA05      | FLA Health and Life and Annuity (incl. Var. Contracts) Agent (0215)           | 961                | 652          | 309          | 68%       | 32%       | 376                | 155          | 221          | 41%       | 59%       | 1337               | 807          | 530          | 60%       | 40%       |
| InsFL-LHA05S     | FLA Health and Life and Annuity (incl. Var. Contracts) Agent (Spanish) (0215) | 78                 | 32           | 46           | 41%       | 59%       | 38                 | 19           | 19           | 50%       | 50%       | 116                | 51           | 65           | 44%       | 56%       |
| InsFL-Life01     | FLA Life and Annuity (incl. Variable Contracts) (0214)                        | 607                | 355          | 252          | 58%       | 42%       | 215                | 76           | 139          | 35%       | 65%       | 822                | 431          | 391          | 52%       | 48%       |
| InsFL-Life01S    | FLA Life and Annuity (incl. Variable Contracts) (Spanish) (0214)              | 292                | 76           | 216          | 26%       | 74%       | 363                | 113          | 250          | 31%       | 69%       | 655                | 189          | 466          | 29%       | 71%       |

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|------------------|--|--------------------|--------------|--------------|------------|------------|--------------------|--------------|--------------|------------|------------|--------------------|--------------|--------------|------------|------------|
|                  |  | Total Graded Exams | Total Passed | Total Failed | Pass Rate  | Fail Rate  | Total Graded Exams | Total Passed | Total Failed | Pass Rate  | Fail Rate  | Total Graded Exams | Total Passed | Total Failed | Pass Rate  | Fail Rate  |
| InsFL-PC06       | FLA General Lines Agent (0220)                   | 208                | 127          | 81           | 61%        | 39%        | 137                | 57           | 80           | 42%        | 58%        | 345                | 184          | 161          | 53%        | 47%        |
| InsFL-PC06S      | FLA General Lines Agent (Spanish) (0220)         | 18                 | 7            | 11           | 39%        | 61%        | 22                 | 7            | 15           | 32%        | 68%        | 40                 | 14           | 26           | 35%        | 65%        |
| InsFL-Pers55     | FLA Personal Lines Agent (2044)                  | 137                | 101          | 36           | 74%        | 26%        | 33                 | 21           | 12           | 64%        | 36%        | 170                | 122          | 48           | 72%        | 28%        |
| InsFL-PubAdj20   | FLA Public All Lines Adjuster (0320, 3120, 7320) | 47                 | 25           | 22           | 53%        | 47%        | 29                 | 17           | 12           | 59%        | 41%        | 76                 | 42           | 34           | 55%        | 45%        |
| InsFL-Surplus82  | FLA Surplus Lines Agent (0120, 9120)             | 12                 | 8            | 4            | 67%        | 33%        | 11                 | 7            | 4            | 64%        | 36%        | 23                 | 15           | 8            | 65%        | 35%        |
| InsFL-Title31    | FLA Title Agent (0410, 9414)                     | 50                 | 32           | 18           | 64%        | 36%        | 23                 | 10           | 13           | 43%        | 57%        | 73                 | 42           | 31           | 58%        | 42%        |
| <b>Totals:</b>   |  | <b>2691</b>        | <b>1573</b>  | <b>1118</b>  | <b>58%</b> | <b>42%</b> | <b>1398</b>        | <b>550</b>   | <b>848</b>   | <b>39%</b> | <b>61%</b> | <b>4089</b>        | <b>2123</b>  | <b>1966</b>  | <b>52%</b> | <b>48%</b> |

11/01/2017 -11/30/2017

|                             |    |
|-----------------------------|----|
| Number of Appointments:     | 15 |
| Number No Shows:            | 2  |
| Number Cancels:             | 0  |
| Number Delivered:           | 13 |
| Number of Graded Exams:     | 13 |
| Number Currently Scheduled: | 0  |

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|------------------|--|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|
|                  |  | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate |
| FL-BB01          | Permanent Resident Limited Surety Agent License Exam | 6                  | 4            | 2            | 67%       | 33%       | 7                  | 1            | 6            | 14%       | 86%       | 13                 | 5            | 8            | 38%       | 62%       |