

**Pre-Licensing Schools' Annual Report Card - 2018 - Life Including Variable Annuity (2-14)**

<b>Provider Name</b>	<b>Provider ID</b>	<b>Course Authority</b>	<b>Total Attempts</b>	<b># Pass</b>	<b># Fail</b>	<b>Pass Rate</b>	<b>Fail Rate</b>
PRIMERICA LIFE INSURANCE COMPANY	83	PL0214	2553	1580	973	61.9%	38.1%
ST. PETERSBURG COLLEGE	456	PL0214	3	1	2	33.3%	66.7%
PROFESSIONAL AGENTS, BROKERS & CO ASSOC	753	PL0214	50	40	10	80.0%	20.0%
KAPLAN FINANCIAL EDUCATION	872	PL0214	20	16	4	80.0%	20.0%
FLORIDA SCHOOL OF INSURANCE INC.	922	PL0214	308	182	126	59.1%	40.9%
A.D. BANKER & COMPANY, L.L.C.	30727	PL0214	429	363	66	84.6%	15.4%
AM. ASSOC OF INSURANCE & FINANCIAL PROF INC	363212	PL0214	83	54	29	65.1%	34.9%
WEBCE, INC.	364621	PL0214	84	53	31	63.1%	36.9%
EXAMFX, INC.	365552	PL0214	8153	3126	5027	38.3%	61.7%
MORTON SCHOOLS	366161	PL0214	9	5	4	55.6%	44.4%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	366943	PL0214	116	72	44	62.1%	37.9%
BKL HOLDINGS, INC.	367659	PL0214	89	58	31	65.2%	34.8%
ENTERPRISE TRAINING SCHOOL, INC.	368144	PL0214	1	1	0	100.0%	0.0%
TESTEACHERS	368934	PL0214	5	4	1	80.0%	20.0%
NATIONAL FOUNDATION OF CERTIFIED PROFESSIONAL SERVICE REPRESENTATIVE	368964	PL0214	126	83	43	65.9%	34.1%
ANDY BEVERLY SCHOOL	368978	PL0214	44	29	15	65.9%	34.1%
XCEL SOLUTIONS LLC	369206	PL0214	948	685	263	72.3%	27.7%
INSURANCE INSTITUTE OF SOUTH FLORIDA, LLC	369959	PL0214	18	10	8	55.6%	44.4%
DOLPHIN INSURANCE SCHOOL	370133	PL0214	2	2	0	100.0%	0.0%
GAMAL LYONS	371130	PL0214	5	2	3	40.0%	60.0%

**Florida Department of Financial Services**  
**Division of Insurance Agent Agency Services**  
**Bureau of Licensing**