Florida Life \& Health Insurance Guaranty Association
Compensation 2016 - Current

| Title |  | Calendar Years |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
|  | Vendor | 2016 | 2017 | 2018 | 2019 | 2020 |
| Executive Director / Legal Counsel* | Falck | $233,550.00$ | $318,320.00$ | $471,160.00$ | $475,240.00$ | $95,220.00$ |
| Executive Director | Robleto |  |  |  |  | $68,750.01$ |
| Consultant | Sanford | $20,000.00$ | $20,000.00$ | $20,000.00$ | $20,000.00$ |  |
| Deputy Treasurer | Taman | $56,197.00$ |  |  |  |  |
| Deputy Treasurer | ThomTam, LLC |  | $136,892.05$ | $138,057.38$ | $107,260.25$ | $8,514.00$ |
| Consultant | Lewis Roca RC |  |  |  | $19,040.16$ | $28,908.74$ |

* Increase in Mr. Falk's compensation due to (1) increase in his hourly rate and (2) the Penn Treaty / ANIC insolvency and subsequent company protests.

