

**COST WORKSHEET A
APPLICATION CONTRACTOR
Table 1**

Finalist Name: BearingPoint	
WORKSHEET A -- APPLICATION CONTRACTOR	
MAJOR DELIVERABLES COST (TABLE 1)	
DELIVERABLE TYPE	COST
Baseline Software Deliverable Payable under Application Contractor's Services Agreement	10,192,425
Baseline Software Deliverable Payable under separate license agreements with the ERP Software Provider(s)	
Prepared Software Deliverables	12,000,000
Written Deliverables	31,450,469
Training Deliverables	3,500,000
Schedule 1 Deliverables	8,141,850
TOTAL DELIVERABLES COST	65,284,744

**COST WORKSHEET A
APPLICATION CONTRACTOR
Table 2**

Finalist Name: BearingPoint			
WORKSHEET A -- APPLICATION CONTRACTOR			
FACILITIES & CONSUMABLES (TABLE 2)			
DESCRIPTION	# MONTHS	MONTHLY COST	TOTAL COST
Facilities			
Rental of Facilities	30	65,600	1,968,000
Consumables			
Monthly Charge for Consumables	30	5,000	150,000
TOTAL FACILITIES & CONSUMABLES COST		70,600	2,118,000

**COST WORKSHEET A
APPLICATION CONTRACTOR**

Table 3

Finalist Name: BearingPoint	
WORKSHEET A-- APPLICATION CONTRACTOR	
OTHER SOFTWARE LICENSE COST PROVIDED & LICENSED BY APPLICATION CONTRACTOR (TABLE 3)	
DESCRIPTION	COST
Other proposed software to be <i>provided and licensed by the Application Contractor</i> (please itemize):	
	\$0
	-
	-
	-
	-
	-
	-
Total Other Software License Cost <i>Provided and Licensed by Application Contractor</i>	-

Note: This table does not include software licensed directly with or through the Application Contractor's ERP Software provider.

**COST WORKSHEET A
APPLICATION CONTRACTOR
Table 4**

Finalist Name: BearingPoint					
WORKSHEET A -- APPLICATION CONTRACTOR					
SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY APPLICATION CONTRACTOR (TABLE 4)	COST				
DESCRIPTION	FY 03/04	FY 04/05	FY05/06	FY 06/07	FY 07/08
Maintenance cost for other proposed software (please itemize):					
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
TOTAL SOFTWARE MAINTENANCE COST PROVIDED AND LICENSED BY APPLICATION CONTRACTOR	-	-	-	-	-

SOFTWARE MAINTENANCE COST CALCULATION POLICY STATEMENT:

**COST WORKSHEET B
SOFTWARE PROVIDER
Table 1**

Finalist Name: BearingPoint					
WORKSHEET B -- SOFTWARE PROVIDER					
ERP APPLICATION SOFTWARE LICENSE COST (TABLE 1)					
DESCRIPTION	# of Licenses	License Type	Unit Cost	DATE	COST
Fixed fee cost for the purchase of ERP application software licenses for use during the mobilization, requirements, configuration and implementation phases	-				-
	-				-
	-				-
	-				-
	-				-
Fixed fee cost for the purchase of additional ERP application software licenses for use during Wave 1 by number of licenses, license type and date needed	-				-
	-				-
	-				-
	-				-
	-				-
Fixed fee cost for the purchase of additional ERP application software licenses for use during Wave 2 by number of licenses, license type and date needed	-				-
	-				-
	-				-
	-				-
	-				-
Fixed fee cost for the purchase of additional ERP application software licenses for use during Wave 3 by number of licenses, license type and date needed	-				-
	-				-
	-				-
	-				-
	-				-
Fixed fee cost for the purchase of additional ERP application software licenses for use during Wave 4 by number of licenses, license type and date needed	-				-
	-				-
	-				-
	-				-
	-				-
OR					
Fixed fee cost for an enterprise license for the ERP application software for use in the State of Florida (not including the State universities but including vendors who may register and inquire)					\$0
TOTAL ERP APPLICATION SOFTWARE LICENSE COST					-

Note: If using the enterprise model, please indicate here the extent to which the State enterprise can grow without incurring additional license fees as well as what the fees would be for additional growth after that.

**COST WORKSHEET B
SOFTWARE PROVIDER**

Table 2

Finalist Name: BearingPoint	
WORKSHEET B -- SOFTWARE PROVIDER	
OTHER SOFTWARE COST PROVIDED & LICENSED BY SOFTWARE PROVIDER (TABLE 2)	
DESCRIPTION	COST
Database software licenses for development and testing for 500 users	
Database software licenses for 11,500 "go live" users	
OR	
Enterprise License for Database Licenses	* (see note)
Other proposed software to be <i>provided and licensed by the Software Provider</i> including but not limited to components identified in response to the State's Technical and Data Warehouse and Decision Support Requirements (please itemize):	
End User Kits and Web Based Training	
Total Other Software License Cost Provided and Licensed by Software Provider	-

* Oracle Database License costs listed on Worksheet C, Table 1.

**COST WORKSHEET B
SOFTWARE PROVIDER
Table 3**

Finalist Name: BearingPoint					
WORKSHEET B -- SOFTWARE PROVIDER					
SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY SOFTWARE PROVIDER (TABLE 3)	COST				
DESCRIPTION	FY 03/04	FY 04/05	FY05/06	FY 06/07	FY 07/08
Maintenance cost for ERP software *	\$0	\$756,000	\$1,260,000	\$1,260,000	\$1,260,000
Maintenance cost for database software					
Maintenance cost for other proposed software (please itemize):					
TOTAL SOFTWARE MAINTENANCE COST PROVIDED AND LICENSED BY SOFTWARE PROVIDER	-	756,000	1,260,000	1,260,000	1,260,000

SOFTWARE MAINTENANCE COST CALCULATION POLICY STATEMENT:

Year 3 maintenance is priced for the full year in this worksheet, but constrained to the Project duration in Worksheet D, Tables 1 and 2.
Year 4 maintenance is priced for the full year in this worksheet, but it is not included in Worksheet D, Tables 1 and 2, as Year 4 is beyond the Project's end date.

*Note: For FY 05/06 DFS has budgeted the software maintenance costs in the DFS Operating Budget and not in the Project Aspire Budget.

Standard Maintenance Pricing:
20% of ERP Software License value paid annually with a 3% cap for 5 years.

Optional Maintenance Pricing and Support:

*** Option 1:**
(Priced in Worksheet Above) Ramped Maintenance:
Maintenance Pricing: 10% of software license amount for year one (1), 12% year two (2), 20% year three (3) and beyond.

Option 2:
Support pricing: 9% of Software License Value paid annually for years one through ten (10).
Included/Excluded Services:
Help desk support 5 days x 9 hours only.

**COST WORKSHEET C
OTHER PROJECT COSTS
Table 1**

Finalist Name: BearingPoint	
WORKSHEET C -- OTHER PROJECT COSTS	
OTHER SOFTWARE COST PROCURED SEPARATELY BY THE STATE (TABLE 1)	
DESCRIPTION	COST
License Costs:	
HW Phase 1 (9-2-2003)	
Oracle 9i	\$194,322.00
LMS web software and database	\$19,142.00
COBOL Compilers	\$78,857.00
Tivoli Storage Manager and Monitoring - Development	\$113,820.00
FirstLogic	\$75,440.00
Verisign Secure Site Pro - Development	\$62,975.00
Remote access	\$9,208.00
Quest STAT - Version Control	\$250,000.00
Phase 1 Sub-Total	\$803,764.00
HW Phase 2 (7-1-2004)	
Oracle 9i	\$130,956.00
Tivoli Storage Manager and Monitoring - Production	\$129,324.00
WebFocus	\$360,227.00
Verisign Secure Site Pro - Production	\$75,440.00
Mercury LoadRunner	\$120,000.00
Mercury Quick Test / Test Director	\$110,355.00
Phase 2 Sub-Total	\$926,302.00
HW Phase 3 (12-1-2004)	
Oracle 9i	\$97,162.00
Phase 3 Sub-Total	\$97,162.00
TOTAL OTHER SOFTWARE COST	1,827,228

Note: Do not include software preparation costs on this sheet.

**COST WORKSHEET C
OTHER PROJECT COSTS
Table 2**

Finalist Name: BearingPoint					
WORKSHEET C -- OTHER PROJECT COSTS					
SOFTWARE MAINTENANCE COST FOR OTHER SOFTWARE (TABLE 2)	COST				
DESCRIPTION	FY 03/04	FY 04/05	FY05/06	FY 06/07	FY 07/08
Maintenance cost for other proposed software (please itemize):					
Phase 1					
Oracle 9i	38,864	40,808	42,848	44,990	47,240
LMS web software and database	3,828	4,020	4,221	4,432	4,653
COBOL Compilers	15,771	16,560	17,388	18,257	19,170
Tivoli Storage Manager and Monitoring - Development	22,764	23,902	25,097	26,352	27,670
FirstLogic	15,088	15,842	16,635	17,466	18,340
Verisign Secure Site Pro - Development	12,595	13,225	13,886	14,580	15,309
Remote access	1,842	1,934	2,030	2,132	2,238
Quest STAT - Version Control	50,000	52,500	55,125	57,881	60,775
Phase 2					
Oracle 9i	-	26,191	27,501	28,876	30,320
Tivoli Storage Manager and Monitoring - Production	-	25,865	27,158	28,516	29,942
WebFocus	-	72,045	75,648	79,430	83,402
Verisign Secure Site Pro - Production	-	15,088	15,842	16,635	17,466
Mercury LoadRunner	-	24,000	25,200	26,460	27,783
Mercury Quick Test / Test Director	-	22,071	23,175	24,333	25,550
Phase 3					
Oracle 9i	-	19,432	20,404	21,424	22,495
TOTAL SOFTWARE MAINTENANCE COST PROVIDED AND LICENSED BY SOFTWARE PROVIDER	160,753	373,483	392,157	411,765	432,354

SOFTWARE MAINTENANCE COST CALCULATION POLICY STATEMENT:

Software maintenance costs estimated at 20% in first year and an increase 5% / year. This is an estimate.

**COST WORKSHEET C
OTHER PROJECT COSTS
Table 3**

Finalist Name: BearingPoint	
WORKSHEET C: OTHER PROJECT COSTS	
HARDWARE COSTS PURCHASED SEPARATELY BY THE STATE (TABLE 3)	
DESCRIPTION OF HARDWARE	COST
Cost of the computer hardware that will be necessary to develop, implement, and operate in production the developed system (please itemize):	
HW Phase 1 (9-2-2003)	
Sun 15K - chassis plus 6 system boards, cluster, install	943,334.00
2 x SunFire V1280 servers	176,358.00
5 x SunFire V240 servers	35,140.00
SunFire V880 server	41,000.00
Server install services	10,130.00
StorEdge L700 Tape Library ,chassis, 4 drives and media	131,728.00
2 x SunFire V480 Server	64,159.00
5 x dell or Compaq servers	165,685.00
SunFire V100	2,545.00
Sun SB150	5,353.00
EMC SAN chassis with 3 Tbytes	410,000.00
load balancer	54,824.00
network switches	130,000.00
2 x firewall	80,000.00
Phase 1 Sub-Total	2,250,256.00
HW Phase 2 (9-1-2004)	
Sun 15K - chassis plus 4 system boards, install	444,543.00
2 x SunFire V1280 servers	176,358.00
3 x SunFire V240 servers	21,084.00
Server install services	3,377.00
StorEdge L700 Tape Library, chassis additional 3 drives	45,760.00
2 x SunFire V480 Server	64,159.00
2 x dell or Compaq servers	66,274.00
EMC SAN additionnal 3 Tbytes	120,000.00
load balancer	54,824.00
2 x firewall	80,000.00
Phase 2 Sub-Total	1,076,379.00
HW Phase 3 (12-1-2004)	
Sun 15K - chassis plus 3 system boards, install	368,753.00
2 x SunFire V1280 servers	176,358.00
3 x SunFire V240 servers	21,084.00
Server install services	3,377.00
StorEdge L700 Tape Library additional 3 drives and media	34,125.00
EMC SAN additionnal 3 Tbytes	120,000.00
Phase 3 Sub-Total	723,697.00
TOTAL HARDWARE COST	4,050,332

**COST WORKSHEET C
OTHER PROJECT COSTS
Table 4**

Finalist Name: BearingPoint	
WORKSHEET C -- OTHER PROJECT COSTS	
OTHER PROJECT COST (TABLE 4)	
DESCRIPTION OF OTHER PROJECT COSTS	COST
Other anticipated costs of the project other than costs for State staff labor costs, Special Project Monitor services and Independent Project Manager services (please itemize):	
Monthly Telecom Charges	150,000
Communications Equipment	130,000
Technical team training for 3rd party software	200,000
Furniture and fixtures	250,000
PCs	100,000
TOTAL OTHER PROJECT COSTS	830,000

**COST WORKSHEET D
TOTAL PROJECT COSTS
Table 1**

(Page 1 of 3)

Finalist Name: BearingPoint													
WORKSHEET D -- TOTAL PROJECT COSTS													
SPENDING PLAN (TABLE 1)													
2003/2004 DESCRIPTION	COSTS FOR FISCAL YEAR 2003/2004												TOTALS
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	
APPLICATION CONTRACTOR (Worksheet A)													
DELIVERABLES (TABLE 1)			937,619	570,000	860,000	8,261,850	700,000	1,100,000	1,290,000	2,400,000	2,199,000	2,415,806	20,734,275
FACILITIES AND CONSUMABLES (TABLE 2)	-	-	205,000	5,000	69,000	69,000	69,000	69,000	69,000	69,000	69,000	69,000	762,000
OTHER SOFTWARE LICENSE COST PROVIDED & LICENSED BY APPLICATION CONTRACTOR (TABLE 3)	-	-	-	-	-	-	-	-	-	-	-	-	-
SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY APPLICATION CONTRACTOR (TABLE 4)	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Proposed Cost Application Contractor	-	-	1,142,619	575,000	929,000	8,330,850	769,000	1,169,000	1,359,000	2,469,000	2,268,000	2,484,806	21,496,275
SOFTWARE PROVIDER (Worksheet B)													
ERP APPLICATION SOFTWARE LICENSE COST (TABLE 1)	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER SOFTWARE COST PROVIDED & LICENSED BY SOFTWARE PROVIDER (TABLE 2)	-	-	-	-	-	-	-	-	-	-	-	-	-
SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY SOFTWARE PROVIDER (TABLE 3)	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Proposed Cost Software Provider	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER PROJECT COSTS (Worksheet C)													
OTHER SOFTWARE COST PROCURED SEPARATELY BY THE STATE (TABLE 1)			803,764										803,764
SOFTWARE MAINTENANCE COST FOR OTHER SOFTWARE (TABLE 2)	-	-	160,753	-	-	-	-	-	-	-	-	-	160,753
HARDWARE COSTS PURCHASED SEPARATELY BY THE STATE (TABLE 3)			2,250,256										2,250,256
OTHER PROJECT COSTS (TABLE 4)	-	-	155,000	385,000	5,000	55,000	5,000	5,000	55,000	5,000	5,000	55,000	730,000
Total Other Project Costs	-	-	3,369,773	385,000	5,000	55,000	5,000	5,000	55,000	5,000	5,000	55,000	3,944,773
TOTAL COST OF PROJECT FOR FISCAL YEAR 2003/2004	-	-	4,512,392	960,000	934,000	8,385,850	774,000	1,174,000	1,414,000	2,474,000	2,273,000	2,539,806	25,441,048

**COST WORKSHEET D
TOTAL PROJECT COSTS
Table 1**

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2004/2005 DESCRIPTION	COSTS FOR FISCAL YEAR 2004/2005												TOTALS
	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	May	JUN	
APPLICATION CONTRACTOR (Worksheet A)													
DELIVERABLES (TABLE 1)	108,000	8,822,000	2,808,800	127,500	206,200	500,000	2,076,000	3,270,000	6,850,000	5,520,000	1,480,000	1,600,000	33,368,500
FACILITIES AND CONSUMABLES (TABLE 2)	69,000	69,000	71,000	71,000	71,000	71,000	71,000	71,000	71,000	71,000	71,000	71,000	848,000
OTHER SOFTWARE LICENSE COST PROVIDED & LICENSED BY APPLICATION CONTRACTOR (TABLE 3)	-	-	-	-	-	-	-	-	-	-	-	-	-
SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY APPLICATION CONTRACTOR (TABLE 4)	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Proposed Cost Application Contractor	177,000	8,891,000	2,879,800	198,500	277,200	571,000	2,147,000	3,341,000	6,921,000	5,591,000	1,551,000	1,671,000	34,216,500
SOFTWARE PROVIDER (Worksheet B)													
ERP APPLICATION SOFTWARE LICENSE COST (TABLE 1)	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER SOFTWARE COST PROVIDED & LICENSED BY SOFTWARE PROVIDER (TABLE 2)	-	-	-	-	-	-	-	-	-	-	-	-	-
SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY SOFTWARE PROVIDER (TABLE 3)	-	756,000	-	-	-	-	-	-	-	-	-	-	756,000
Total Proposed Cost Software Provider	-	756,000	-	-	-	-	-	-	-	-	-	-	756,000
OTHER PROJECT COSTS (Worksheet C)													
OTHER SOFTWARE COST PROCURED SEPARATELY BY THE STATE (TABLE 1)	926,302	-	-	-	-	97,162	-	-	-	-	-	-	1,023,464
SOFTWARE MAINTENANCE COST FOR OTHER SOFTWARE (TABLE 2)	185,260	-	168,790	-	-	19,432	-	-	-	-	-	-	373,483
HARDWARE COSTS PURCHASED SEPARATELY BY THE STATE (TABLE 3)	-	-	1,076,379	-	-	723,697	-	-	-	-	-	-	1,800,076
OTHER PROJECT COSTS (TABLE 4)	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
Total Other Project Costs	1,116,562	5,000	1,250,169	5,000	5,000	845,291	5,000	5,000	5,000	5,000	5,000	5,000	3,257,023
TOTAL COST OF PROJECT FOR FISCAL YEAR 2004/2005	1,293,562	9,652,000	4,129,969	203,500	282,200	1,416,291	2,152,000	3,346,000	6,926,000	5,596,000	1,556,000	1,676,000	38,229,523

**COST WORKSHEET D
TOTAL PROJECT COSTS
Table 1**

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2005/2006 DESCRIPTION	COSTS FOR FISCAL YEAR 2005/2006												TOTALS
	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	May	JUN	
APPLICATION CONTRACTOR (Worksheet A)													
DELIVERABLES (TABLE 1)	-	1,500,000	1,500,000	0.00	2,500,000	-	1,000,000		-	-	-	-	6,500,000
FACILITIES AND CONSUMABLES (TABLE 2)	71,000	71,000	73,000	73,000	73,000	73,000	69,000	5,000	-	-	-	-	508,000
OTHER SOFTWARE LICENSE COST PROVIDED & LICENSED BY APPLICATION CONTRACTOR (TABLE 3)	-	-	-	-	-	-	-	-	-	-	-	-	-
SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY APPLICATION CONTRACTOR (TABLE 4)	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Proposed Cost Application Contractor	71,000	1,571,000	1,573,000	73,000	2,573,000	73,000	1,069,000	5,000	-	-	-	-	7,008,000
SOFTWARE PROVIDER (Worksheet B)													
ERP APPLICATION SOFTWARE LICENSE COST (TABLE 1)	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER SOFTWARE COST PROVIDED & LICENSED BY SOFTWARE PROVIDER (TABLE 2)	-	-	-	-	-	-	-	-	-	-	-	-	-
SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY SOFTWARE PROVIDER (TABLE 3)	-	1,260,000	-	-	-	-	-	-	-	-	-	-	1,260,000
Total Proposed Cost Software Provider	-	1,260,000	-	-	-	-	-	-	-	-	-	-	1,260,000
OTHER PROJECT COSTS (Worksheet C)													
OTHER SOFTWARE COST PROCURED SEPARATELY BY THE STATE (TABLE 1)	-	-	-	-	-	-	-	-	-	-	-	-	-
SOFTWARE MAINTENANCE COST FOR OTHER SOFTWARE (TABLE 2)	-	-	-	-	-	-	-	-	-	-	-	-	-
HARDWARE COSTS PURCHASED SEPARATELY BY THE STATE (TABLE 3)	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER PROJECT COSTS (TABLE 4)	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	-	-	-	-	40,000
Total Other Project Costs	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	-	-	-	-	40,000
TOTAL COST OF PROJECT FOR FISCAL YEAR 2005/2006	76,000	2,836,000	1,578,000	78,000	2,578,000	78,000	1,074,000	10,000	-	-	-	-	8,308,000

**COST WORKSHEET D
TOTAL PROJECT COSTS
Table 2**

Finalist Name: BearingPoint				
WORKSHEET D -- TOTAL PROJECT COSTS				
PROJECT COST SUMMARY (Table 2)	TOTAL COSTS			Totals
	2003/2004	2004/2005	2005/2006	
APPLICATION CONTRACTOR (Worksheet A)				
DELIVERABLES (TABLE 1)	20,734,275	33,368,500	6,500,000	60,602,775
FACILITIES AND CONSUMABLES (TABLE 2)	762,000	848,000	508,000	2,118,000
OTHER SOFTWARE LICENSE COST PROVIDED & LICENSED BY APPLICATION CONTRACTOR (TABLE 3)	-			-
SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY APPLICATION CONTRACTOR (TABLE 4)	-			-
Total Proposed Cost Application Contractor	21,496,275	34,216,500	7,008,000	62,720,775
SOFTWARE PROVIDER (Worksheet B)				
ERP APPLICATION SOFTWARE LICENSE COST (TABLE 1)	-	-	-	-
OTHER SOFTWARE COST PROVIDED & LICENSED BY SOFTWARE PROVIDER (TABLE 2)	-	-	-	-
SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY SOFTWARE PROVIDER (TABLE 3)	-	756,000	1,260,000	2,016,000
Total Proposed Cost Software Provider	-	756,000	1,260,000	2,016,000
OTHER PROJECT COSTS (Worksheet C)				
OTHER SOFTWARE COST PROCURED SEPARATELY BY THE STATE (TABLE 1)	803,764	1,023,464	-	1,827,228
SOFTWARE MAINTENANCE COST FOR OTHER SOFTWARE (TABLE 2)	160,753	373,483	-	534,236
HARDWARE COSTS PURCHASED SEPARATELY BY THE STATE (TABLE 3)	2,250,256	1,800,076	-	4,050,332
OTHER PROJECT COSTS (TABLE 4)	730,000	60,000	40,000	830,000
Total Other Project Costs	3,944,773	3,257,023	40,000	7,241,796
TOTAL COST OF PROJECT	25,441,048	38,229,523	8,308,000	71,978,571

	71,978,571
Final Warranty Payment in March, 2007	1,081,969
	73,060,540

**COST WORKSHEET E
OPTIONS
Table 1**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE ___1___) [Extending Project Schedule]	
DESCRIPTION	COST
Software License Fees	
Web-focus software	
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	-
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	2,928,281
Training	
Other proposed costs (please itemize):	
Hardware	
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	2,928,281

COST WORKSHEET E
 OPTIONS
 Table 2A

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE <u> 2 </u>) [<u> Cognos Reporting Solution </u> <u> Alt. A </u>]	
DESCRIPTION	COST
Software License Fees	
Cognos software	350,000
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	-
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	50,000
Training	30,000
Other proposed costs (please itemize):	
Hardware	
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	430,000

COST WORKSHEET E
 OPTIONS
 Table 2B

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE <u> 2 </u>) [<u> Cognos Reporting Solution </u> Alt. B]	
DESCRIPTION	COST
Software License Fees	
Cognos software	650,000
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	-
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	150,000
Training	40,000
Other proposed costs (please itemize):	
Hardware	
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	840,000

**COST WORKSHEET E
OPTIONS
Table 3**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE __3__) [Additional Production Support]	
DESCRIPTION	COST
Software License Fees	
Fixed fee cost for the purchase of 100 ERP application software licenses for use during the development and testing phase	-
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	1,300,000
Training	-
Other proposed costs (please itemize):	
	-
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	1,300,000

**COST WORKSHEET E
OPTIONS
Table 4**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE __4__) [Mercury Loadrunner]	
DESCRIPTION	COST
Software License Fees	
Software	78,000
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	-
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	172,000
Training	30,000
Other proposed costs (please itemize):	
Hardware	20,000
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	300,000

**COST WORKSHEET E
OPTIONS
Table 5**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE <u> 5 </u>) [<u> Disaster Recovery </u>]	
DESCRIPTION	COST
Software License Fees	
Fixed fee cost for the purchase of 100 ERP application software licenses for use during the development and testing phase	-
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	-
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	-
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	700,000
Training	-
Other proposed costs (please itemize):	
	-
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	700,000

**COST WORKSHEET E
OPTIONS
Table 6**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE __6__) [Software Budget Planning]	
DESCRIPTION	COST
Software License Fees	
Fixed fee cost for the purchase of 100 ERP application software licenses for use during the development and testing phase	-
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	4,500,000
Training	-
Other proposed costs (please itemize):	
	-
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	4,500,000

**COST WORKSHEET E
OPTIONS
Table 7**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE __7__) [Software Expenses]	
DESCRIPTION	COST
Software License Fees	
Fixed fee cost for the purchase of 100 ERP application software licenses for use during the development and testing phase	-
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	6,000,000
Training	-
Other proposed costs (please itemize):	
	-
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	6,000,000

**COST WORKSHEET E
OPTIONS
Table 8**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE __8__) [e-Procurement]	
DESCRIPTION	COST
Software License Fees	
Fixed fee cost for the purchase of 100 ERP application software licenses for use during the development and testing phase	-
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	5,000,000
Training	-
Other proposed costs (please itemize):	
	-
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	5,000,000

**COST WORKSHEET E
OPTIONS
Table 9**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE ___9___) [Software Payroll & Time and Labor]	
DESCRIPTION	COST
Software License Fees	
mySAP software	-
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	-
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	35,000,000
Training	-
Other proposed costs (please itemize):	
	-
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	35,000,000

**COST WORKSHEET E
OPTIONS
Table 10**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE __10__) [Activity Based Costing]	
DESCRIPTION	COST
Software License Fees	
Fixed fee cost for the purchase of 100 ERP application software licenses for use during the development and testing phase	-
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	6,000,000
Training	-
Other proposed costs (please itemize):	
	-
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	6,000,000

**COST WORKSHEET E
OPTIONS
Table 11**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE __11__) [Archiving Strategy]	
DESCRIPTION	COST
Software License Fees	
Fixed fee cost for the purchase of 100 ERP application software licenses for use during the development and testing phase	-
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	200,000
Training	-
Other proposed costs (please itemize):	
	-
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	200,000

**COST WORKSHEET E
OPTIONS
Table 12**

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE 12) [Warehouse/Inventory/Quality Mgmt]	
DESCRIPTION	COST
Software License Fees	
Fixed fee cost for the purchase of 100 ERP application software licenses for use during the development and testing phase	-
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services - Warehouse Management	2,000,000
Implementation services - Inventory Management	3,000,000
Implementation services - Quality Management	2,000,000
Training	-
Other proposed costs (please itemize):	
	-
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	7,000,000

COST WORKSHEET E
 OPTIONS
 Table 13

Finalist Name: BearingPoint	
WORKSHEET E -- OPTIONS	
SOFTWARE/SERVICE OPTIONS (TABLE <u>13</u>) [<u>EPM Enterprise Scorecard</u>]	
DESCRIPTION	COST
Software License Fees	
Fixed fee cost for the purchase of 100 ERP application software licenses for use during the development and testing phase	-
Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date	
Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date	-
OR	
Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities)	-
Other Costs	
Software maintenance for five fiscal years (FY 03/04 through 07/08):	
FY 03/04	-
FY 04/05	-
FY 05/06	
FY 06/07	-
FY 07/08	-
Total software maintenance cost FY 03/04 through 07/08	-
Software preparation	-
Implementation services	750,000
Training	-
Other proposed costs (please itemize):	
	-
	-
TOTAL SOFTWARE/SERVICE OPTIONS COST	750,000

COST WORKSHEET F
RATES FOR CHANGE ORDERS AND RENEWALS
Table 1

Finalist Name: BearingPoint

WORKSHEET F- RATES FOR CHANGE ORDERS AND RENEWALS

RATES FOR CHANGE ORDERS AND RENEWALS - APPLICATION CONTRACTOR (Table 1)

FEES / Hour By Staff Category	Year 1 2003-2004	Year 2 2004-2005	Year 3 2005-2006	Year 4 2006-2007	Year 5 2007-2008	Year 6 2008-2009	Year 7 2009-2010
Managing Director	\$325	\$341	\$358	\$376	\$395	\$415	\$436
Senior Manager	\$275	\$289	\$303	\$318	\$334	\$351	\$369
Manager	\$225	\$236	\$248	\$260	\$273	\$287	\$302
Senior Consultant	\$175	\$184	\$193	\$203	\$213	\$223	\$235
Contractor	\$180	\$189	\$198	\$208	\$219	\$230	\$241
Off-shore	\$36	\$38	\$40	\$42	\$44	\$46	\$48
Analyst	\$43	\$45	\$47	\$50	\$52	\$55	\$58

Rates will not exceed State Term contract rates in effect at the time.
 Rates will not exceed State Term contract rates in effect at the time.
 Rates will not exceed State Term contract rates in effect at the time.
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