

August 27, 2003 Contract Between Department of Financial Services and BearingPoint, Inc.

Appendix C

NEW DELIVERABLES											
Proposer Name: BearingPoint									Major Deliverables Only		
MSP ID	Name	Description	Revised Presentment Date	Revised Delivery Date	Review Period	Revised Final Acceptance	Cure Period	Delivery 40%	Final Acceptance 60%	Total Cost	
A007a	Revised Detailed Design Specification		3/29/06	3/31/06	5	4/7/06	2	\$2,370,913	\$3,556,369	\$5,927,282	
A007b	Update to Revised Detailed Design Specification		6/21/06	6/23/06	8	7/5/06	2	\$80,000	\$120,000	\$200,000	

Revised Deliverables

Payment will be made upon Final Acceptance

T001a	Revision to Finalized Hardware Installation Strategy and Plan (T001a)		6/8/06	6/12/06	5	6/19/06	3		\$300,000	\$300,000
O008a	Revision to Agency Implementation Guidebook (O008a)		5/30/06	6/1/06	10	6/15/06	5		\$300,000	\$300,000
P019a	Revision to Testing Strategy (P019a)					5/15/06			\$300,000	\$300,000

\$900,000 was removed from O011 - Final Training Course Materials

Existing Contract	\$65,284,744
Pending Amendment	\$6,127,282
	<u>\$71,412,026</u>

* No Payments will occur in State of Florida FY 06/07
 Changes from last approved Appendix C are shown in red.
 This Appendix C has been updated to show accepted deliverables in green.

Appendix C

Approved detailed project plans will refine dates. Multiple deliverables to be reviewed by the same team will be "spread out"
or the Review Period extended to account for State resource availability.

WRITTEN DELIVERABLES SUMMARY TABLE										
Proposer Name: BearingPoint								Major Deliverables Only		
MSP ID	Name	Description	Revised Presentment Date	Revised Delivery Date	Review Period	Revised Final Acceptance	Cure Period	Delivery 40%	Final Acceptance 60%	Total Cost
PN01	Detailed Mobilization Phase Plan	Project plan for Mobilization Phase	9/8/03	9/10/03	2	9/12/03	1	\$120,000	\$180,000	\$300,000
P004	Application Contractor Resource Plan	The resource plan shows when resources are assigned to the project, how many resources are needed, and when they are to complete their service on the project.	10/3/03	10/7/03	2	10/9/03	1	\$0	\$0	
P009a	Project Deliverables Standards and Procedures	Project procedures and standards for deliverables, including QA, sign-off, etc.	10/6/03	10/8/03	5	10/15/03	3	\$0	\$0	
ON01	Finalized Project Team Training Schedule	Lays out formal classroom training schedule for the Project Team (functional and technical) for the first four months.	10/7/03	10/9/03	3	10/10/03	1	\$0	\$0	
P007	Refined Project Charter	The project charter is a document that contains the PMO and project team narrative. This narrative contains the overall governance of project, mission statement, and risk analysis that are outlined as part of the PMP methodology and in the PMI pmBOK. This document contains Project Aspire's original Charter. No refinements to the Charter were necessary at this time.	10/9/03	10/10/03	3	10/10/03	2	\$0	\$0	
T001	Finalized Hardware Installation Strategy and Plan	A final review of hardware and its installation is performed for each proposed PeopleSoft environment. This document is important to help plan when and how hardware will be installed.	10/15/03	10/20/03	5	10/24/03	3	\$100,000	\$150,000	\$250,000
P005	Project Master Plan	Overall project plan that contains summary level data. It will be resource loaded (not levelled) and show the high-level critical path. Detailed work plans, as they are developed, will refine the Project Master Plan.	10/17/03	10/22/03	5	10/30/03	3	\$120,000	\$180,000	\$300,000
P013	Risk Management Plan	The Risk Management Plan defines the processes to capture and manage project level risks for the Project's lifecycle.	10/17/03	10/20/03	5	10/27/03	3	\$0	\$0	\$0
P068	Project Administration Procedures	See table of contents in Section II, Statement of Work	10/21/03	10/22/03	5	10/29/03	3	\$60,000	\$90,000	\$150,000

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T002	IT Operations Strategy	This document outlines the strategy that the State of Florida will employ to apply support packs and upgrades during the project phases and after the project is complete.	10/22/03	10/27/03	5	11/3/03	3	\$100,000	\$150,000	\$250,000
P009b	Project Deliverable Formats	A template and annotated outline for each deliverable	10/28/03	10/30/03	5	11/13/03	3	\$0	\$0	\$0
P006	Finalized Project Baseline Calendar	Published project calendar contains all relevant project dates including milestones, project holidays, go-live dates, and project phase dates.	10/30/03	11/3/03	1	11/4/03	1	\$0	\$0	\$0
P019	Testing Strategy	The project team will develop a testing strategy to describe all the testing activities that will be performed during the project. This strategy will define when testing occurs, what is to be tested, and how results are to be documented.	11/4/03	11/7/03	5	11/14/03	2	\$120,000	\$180,000	\$300,000
P010	Requirements Traceability Matrix	Tool that allows the tracking of the requirements from the discovery phase through to project completion	11/5/03	11/12/03	5	11/19/03	3	\$120,000	\$180,000	\$300,000
P008	Detailed Work plan for Requirements Confirmation Phase	Detailed MS Project plan for the Requirements Confirmation Phase.	11/10/03	11/14/03	5	11/20/03	3	\$0	\$0	\$0
P014	End-of-Phase Review Report and Signoff - Mobilization	Documents showing signoff that the Mobilization phase is complete. This document details the major activities undertaken and completed during the Mobilization Phase.	12/3/03	12/4/03	3	12/9/03	2	\$0	\$0	\$0
T005	Development Standards	The application development team will assess State of Florida programming standards and match them with PeopleSoft application programming requirements. The finished document will be the guide by which all application developers will create PeopleSoft code. Further, the finished document will define the recommended architecture and approaches to be used to promote smooth & economical future upgrades to software. PeopleSoft data dictionary naming conventions and other standards will be defined.	12/5/03	12/8/03	5	12/15/03	3	\$0	\$0	\$0

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T004	Configuration Migration Procedures	PeopleSoft Configuration must begin in the Development Environment and migrate to the Quality Assurance and Production environments. This procedure describes how the migration takes place, what approvals are needed, and what documentation needs to occur.	12/10/03	12/15/03	5	1/5/04	3	\$0	\$0	\$0
O005	Communications Plan	The Communications Plan will outline the branding approach to promoting the initiative, incorporating face-to-face meetings, print communications, and electronic communications. It will include an assessment of communications requirements and the communication environment. It will identify audience segmentations, key messages and the optimal approach, mode, and timeline for conveying key messages to each audience. It will provide a detailed road map of interactive events depicting how key stakeholders need to work together during initiative. Finally, it will describe the measurement processes (that will work in conjunction with the Change Readiness Assessment) used to track effectiveness of communications as well as the awareness, understanding, and commitment of key stakeholders.	1/5/04	1/5/04	10	1/9/04	5	\$120,000	\$180,000	\$300,000
O002	Change Management Plan	The Change Management Plan will describe the overarching approach for addressing organizational risks. The Plan will describe, at a high-level, the key planning and activities that will be conducted in the various OCM components (Enterprise-Wide Change Planning and Alignment; Communications; Agency Implementation Support; Knowledge Transfer; End User Support and Help Desk).	1/22/04	1/26/04	10	2/10/04	5	\$400,000	\$600,000	\$1,000,000

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T015	Security Strategy	The security team will develop a strategy to ensure that the new PeopleSoft environment meets all security requirements. Role-based security versus Transaction Security is just one example of what is described in this written deliverable.	2/6/04	2/10/04	5	2/17/04	2	\$200,000	\$300,000	\$500,000
CS01	Interface and Database Design Description	Collateral Securities Includes documentation on screen design, database design, coding design, and JADs.	3/1/04	3/3/04	5	3/10/04	3	\$24,000	\$36,000	\$60,000
CS02	Database Migration Matrices	Collateral Securities Includes documentation on the migration of the TOPS and SPUDS databases.	3/1/04	3/3/04	5	3/10/04	3	\$12,000	\$18,000	\$30,000
O001	Knowledge Transfer Plan	This is a roadmap for transferring the skills, knowledge, and abilities required to operationally maintain the system without external (BearingPoint) support. Includes requirements for knowledge transfer for system operation and development. A component of this plan will describe the recommended organizational structure for the DFS support team post go-live.	3/1/04	3/2/04	10	3/16/04	3	\$280,000	\$420,000	\$700,000
ON04	Project Website	Aspire Project Website.	3/5/04	3/9/04	45	5/7/04		\$0	\$0	\$0
O003	Organizational Risk Assessment	This assessment will describe the perceived organizational risks based on the results of interviews, workshops, and surveys conducted with selected stakeholders. It will pinpoint the specific risk areas that must be addressed if planned changes are to be successful in achieving desired results. This assessment will include recommended mitigation actions and will be cross-referenced to activities already underway and described in other OCM deliverables.	3/12/04	3/16/04	5	3/22/04	3	\$200,000	\$300,000	\$500,000
O006	User Training Strategy	The BearingPoint training team working collaboratively with the State training lead will develop a training strategy to support knowledge transfer to the user community. This strategy will include the approach to instructor-led as well as computer based training.	3/18/04	3/22/04	5	3/29/04	3	\$0	\$0	\$0

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O004	Change Readiness Assessment	An assessment to (1) determine the history or track record for effective change, (2) create a baseline understanding of readiness to adopt the proposed change, and (3) pinpoint the specific risk areas that must be addressed if planned changes are to be successful in achieving desired results. This will be completed to reflect Central and Agency readiness.	4/2/04	4/6/04	5	4/13/04	3	\$400,000	\$600,000	\$1,000,000
P018	Detailed work plan for Configuration Phase	Detailed MS Project plan for Configuration Phase.	4/14/04	4/19/04	5	4/23/04	3	\$0	\$0	\$0
O020	Agency Implementation Support plan	The Agency Implementation Support Plan outlines the key activities that the Agency Implementation Team will conduct to assist the Agencies during the implementation. The Plan will outline the tools that the Agency Advocates and Agency Coordinators will use to facilitate the implementation and will describe how those tools will be used to measure progress, issues, and feedback throughout the process.	4/15/04	4/19/04	10	5/3/04	5	\$400,000	\$600,000	\$1,000,000
CS03	Primary Object Descriptions	Collateral Securities Includes documentation on the fundamental objects used by the several system components.	5/1/04	5/4/04	5	5/11/04	3	\$24,000	\$36,000	\$60,000
CS04	UAT Results Documentation (Set 1)	Collateral Securities Includes documentation on the Contacts and Financial Analysis Report Generator. Account Browser.	5/1/04	5/4/04	5	5/11/04	3	\$15,600	\$23,400	\$39,000
T007	Strategy, Approach, and Plan for Data Conversion	Working with the State of Florida, the project team will create an approach and strategy to outline what data needs to be converted, how it is to be cleansed, and how it will be converted and loaded into the PeopleSoft solution.	5/11/04	5/12/04	5	5/21/04	3	\$280,000	\$420,000	\$700,000

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A001	Conceptual Design Specification	Includes: - To-Be Process documentation (process flows, process descriptions, standard roles, and key performance indicators) - Requirements vs. Gap Analysis (documentation of gaps and approach to filling) - Preliminary Functional Specification listing (lists of application development objects) - Reporting Strategy	5/21/04	5/26/04	15	6/14/04	5	\$400,000	\$600,000	\$1,000,000
P021	Update Requirements Traceability Matrix - Requirements Confirmation	Update of the Requirements Traceability Matrix tool, triggered by the Conceptual Design Document	5/21/04	5/25/04	15	6/14/04	5	\$400,000	\$600,000	\$1,000,000
CS05	UAT Results Documentation (Set 2)	Collateral Securities Includes documentation on the Collateral and Contact Browsers; General Components Modules; Static, Incoming Reports, and Check Tracking Report Generators. Transaction Browser (also known as collateral)	6/1/04	6/3/04	5	6/10/04	3	\$58,000	\$87,000	\$145,000
O009	Learning Management System (LMS) Installed and Documented	This is the system that will enable the State of Florida to track and monitor end-user training enrollment, completion, and evaluation.	6/9/04	6/11/04	45	8/13/04	10	\$800,000	\$1,200,000	\$2,000,000
P020	End-of-Phase Review Report and Signoff - Requirements Confirmation	Documents showing signoff that the Requirements Confirmation phase is complete. This document details the major activities undertaken and completed during the Requirements Confirmation Phase.	6/15/04	6/17/04	3	6/22/04	6	\$0	\$0	
CS06	UAT Results Documentation (Set 3)	Collateral Securities Includes documentation on the Account, Correspondence, and Financial Analysis Browsers; Incoming Results Module; Collateral, Market Update, and Merger Report Generators. Incoming Reports Browser / Confirmation Browser (including LOC/CD Tracking and Confirmation) / Collateral-Market Update Browser (included the market update process).	7/1/04	7/5/04	5	7/12/04	3	\$43,200	\$64,800	\$108,000

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CS07	UAT Results Documentation (Set 4)	Collateral Securities Includes documentation on the Employee, Email, Confirmation, and Check Tracking Browsers; Financial Analysis Schedule Module; Account and Matrics Report Generator. Correspondence Browser / Employee Browser (including email notification or confirmation).	8/1/04	8/3/04	5	8/10/04	3	\$56,800	\$85,200	\$142,000
A007	Detailed Design Specification	Finalize the Business Process design at Level 3 and 4, and functional specifications for all customizations, interfaces, conversions. Includes Agency Technical Integration Guide and White Papers on key functional and technical issues.	8/20/04	8/25/04	3	8/27/04	5	\$0	\$0	\$0
CS08	UAT Results Documentation (Set 5)	Collateral Securities Includes documentation on the Market Update, LOC/CD Tracking, and Claims Process Browsers; Template Manager Module. Financial Analysis Browser (including financial analysis schedule) / Contact Browser / Claims Browser.	9/1/04	9/3/04	5	9/10/04	3	\$35,520	\$53,280	\$88,800
T008	Test Plan for Technical Testing	The detailed tasks and metrics to perform technical (stress, connectivity) testing are outlined in the Technical Testing Plan.	9/3/04	9/8/04	5	9/15/04	3	\$400,000	\$600,000	\$1,000,000
ON03	Training Curriculum	A listing of the training materials, type, and delivery method for end user training. Lays out the range of courses and learning opportunities that will prepare end users.	9/10/04	9/14/04	7	9/22/04	3	\$400,000	\$600,000	\$1,000,000
CS09	UAT Results Documentation (Set 6)	Collateral Securities Includes documentation on the Comments and Merger Browsers; Application Help File. Reports Browser (including Account, Matrics, Merger, Collateral-Market Update, Transaction, Incoming Reports, Check Tracking, Financial Analysis, and Contacts report generators) / Static Reports / Forms Manager (including template manager) / General Components.	10/1/04	10/5/04	5	10/12/04	3	\$51,000	\$76,500	\$127,500

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CS10	UAT Results Documentation (Set 7)	Collateral Securities Includes documentation on the Web Components. Check Tracking Browser / Comments Browser / Merger Browser / Web Components / Help Files.	11/1/04	11/3/04	5	11/10/04	3	\$44,080	\$66,120	\$110,200
CS11	User Training Description	Collateral Securities User Training Description (Including a description of the training provided to users).	11/1/04	11/3/04	5	11/10/04	3	\$4,800	\$7,200	\$12,000
P067	QCC Strategy (Quality, Completeness, and Compliance)	QCC Acceptance plan, criteria and measurements completed	11/12/04	11/16/04	3	11/19/04	2	\$0	\$0	\$0
TN03	Technical Specifications - Block 1	The detailed technical specifications for 99 of the enhancements, interfaces, and conversions (no reports)	12/15/04	12/17/04	5	1/6/05	5	\$500,000	\$750,000	\$1,250,000
O007	Role Requirements	Description of the Aspire transactions and responsibilities performed by each role and the associated knowledge and skill requirements.	12/30/04	1/4/05	5	1/11/05	3	\$260,000	\$390,000	\$650,000
O008	Agency Implementation Guidebook	The Agency Implementation Guide will document Agency roles and responsibilities and will describe key Agency activities and timing. The Guide will support Agency activities (such as identifying systems to be interfaced, identifying printers, etc.). The Guide will also include checklists for tracking and reporting implementation readiness using key metrics. Finally, the Guide will include Communications collateral and suggested communication events for the Agency Advocates and Agency Implementation Teams to use.	12/30/04	1/4/05	10	1/18/05	5	\$280,000	\$420,000	\$700,000
CS12	System Testing Report	Collateral Securities System Testing Report (Including description of the testing performed on the system).	12/31/04	1/4/05	5	1/11/05	3	\$38,400	\$57,600	\$96,000
TN01	Technical Specifications - Block 2	The detailed technical specification for the enhancements, interfaces, and conversions (no reports) defined prior to 12/1/04.	1/14/05	1/18/05	5	1/25/05	5	\$300,000	\$450,000	\$750,000

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A018a	Reporting Conceptual Design and Functional Specifications - Block 1	A description of the Conceptual Design for Reporting out of Aspire and the Functional Specifications for the block 1 (30) custom reports to be created.	2/7/05	2/9/05	10	2/23/05	10	\$0	\$0	\$0
O013	Help Desk / End-User Support Plan	The Help Desk and End-User Support Plan will include a written description of the Help Desk and End-User Support structure, including Level I - Self-Help (includes self-help, user support specialists and SWAT Teams), Level II - Centralized Aspire Help Desk (includes trouble ticket reporting, call monitoring and processes and procedures), Level III - Aspire Functional Support, and Level IV - Aspire Technical Support. The plan will also include the necessary processes and procedures to support Help Desk operations. (The training plan for the help desk staff will be included in the Training Plan and Curriculum.)	3/1/05	3/7/05	5	3/14/05	3	\$400,000	\$600,000	\$1,000,000
O010	Training Plan	This document is a detailed description of the training solution designed for Aspire users and the staff that will maintain Aspire after implementation. It includes the detailed training schedule for Wave 1.	3/17/05	3/23/05	5	3/30/05	2	\$300,000	\$450,000	\$750,000
TN05	Technical Specifications - Block 3	The detailed technical specification for the enhancements, interfaces, and conversions (no reports) defined after 12/1/04.	6/29/05	7/1/05	4	7/7/05	1	\$200,000	\$300,000	\$500,000
T009	Agency Technical Infrastructure Readiness Assessment Guide	Each agency will need to perform some technical tasks (i.e., printer inventory). This Guide establishes hardware and software requirements; identifies browser settings, network requirements and users access and will serve as the management tool to ensure that these technical tasks are completed before go-live.	10/14/05	10/18/05	5	10/25/05	3	\$200,000	\$300,000	\$500,000

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P027a	Deployment/Cutover Strategy and Plan Release #1	This document describes the strategy and fundamental components of Deployment and Cutover activities. It documents the approaches to be followed and frames subsequent detailed plans.	11/10/05	11/15/05	5	11/22/05	3	\$192,000	\$288,000	\$480,000
T013	Agency Interface Validation Plan	This deliverable will consist of a written plan (MS-Word) that describes the Agency Interface Validation at a high level and incorporates by reference test scripts in the Mercury Suite. It will be generic to all waves and will describe how, if required, test scripts will be refined for individual waves / agencies.	11/21/05	11/23/05	5	12/2/05	3	\$300,000	\$450,000	\$750,000
AN03 - Part 1	EPM Configuration Setup Documentation Part 1	Configuration Documentation - Part 1 contains the configuration set up steps- control table values, and configuration decisions to setup the EPM specific components of the system	12/14/05	12/16/05	5	12/27/05	5	\$120,000	\$180,000	\$300,000
P019a	Revision to Testing Strategy	Review and Confirm Changes to Testing Strategy	2/13/06	2/15/06	5	2/23/06	2			\$300,000
A009a	System Testing Procedures and Plan	Testing procedures and plan scenarios to document the business transactions, and the data required to perform tests that demonstrate that the functionality will work.	3/3/06	3/7/06	7	3/16/06	2	\$240,000	\$360,000	\$600,000
P029	Update Requirements Traceability Matrix - Configuration-Design Phase	Update of the Requirements Traceability Matrix tool	4/21/06	4/21/06	10	4/21/06	3	\$200,000	\$300,000	\$500,000
O008a	Revision to Agency Implementation Guidebook	Update Agency Implementation Guidebook	5/30/06	6/1/06	10	6/15/06	5			\$300,000
T001a	Revision to Finalized Hardware Installation Strategy and Plan	Update to Finalized Hardware Installation Strategy and Plan	6/8/06	6/9/06	5	6/16/06	3			\$300,000
0007bO007a	Updated Role Requirements	Update to the description of the Aspire transactions and responsibilities performed by each role and the associated knowledge and skill requirements.	6/30/06	7/5/06	5	7/12/06	3	\$0	\$0	\$0

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A019a	Configuration Documentation - DFS only	Configuration Documentation Contains the configuration set up steps, configuration decisions, and control table values to setup the Enterprise and DFS Agency components of the system (excluding EPM, Portal).	8/8/06	8/10/06	5	8/17/06	1	\$360,000	\$540,000	\$900,000
A018b	Reporting Functional Specs Block 2 / Technical Specifications	A description of the Functional Specifications for the block 2 custom reports to be created, and Technical Specifications.	9/14/06	9/18/06	6	9/26/06	2	\$140,000	\$210,000	\$350,000
T012	Interface Processing Guide	The application development team will document procedures related to each interface. These procedures include instructions and interface run times.	9/29/06	10/3/06	5	10/11/06	3	\$300,000	\$450,000	\$750,000
AN03 - Part 2	EPM Configuration Setup Documentation Part 2	Configuration Documentation - Part 2 contains the configuration control table values and configuration decisions to setup the EPM specific components of the system	10/12/06	10/16/06	5	10/23/06	5	\$60,000	\$90,000	\$150,000
A009b	System Test Scripts	Test scripts to perform tests that demonstrate that the functionality will work. Test scripts will be in Mercury Test Director.	10/13/06	10/17/06	2	10/19/06	2	\$240,000	\$360,000	\$600,000
P027b	Deployment/Cutover Strategy and Plan-- Release #2	This document is a revision to P027a which includes the specific dates for Deployment and Cutover tasks, as well as the wave assignments for each agency. Includes final checklist of items, which must be completed prior to cutover.	12/11/06	12/13/06	5	12/20/06	3	\$48,000	\$72,000	\$120,000
A019b	Configuration Documentation	Contains the configuration set up steps, configuration decisions, and control table values to setup all components of the system (excluding EPM, Portal).	12/19/06	12/21/06	5	1/5/07	1	\$40,000	\$60,000	\$100,000
A010	System Test Results	Test results in Mercury Test Director (includes defect dispositions).	1/2/07	1/4/07	2	1/8/07	2	\$240,000	\$360,000	\$600,000
A020	User Acceptance Testing Results Documentation	Document to provide statistical and other information on the performance of User Acceptance Testing.	3/21/07	3/23/07	2	3/27/07	2	\$80,000	\$120,000	\$200,000

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Proposer Name: BearingPoint								Major Deliverables Only		
MSP ID	Name	Description	Revised Presentment Date	Revised Delivery Date	Review Period	Revised Final Acceptance	Cure Period	Delivery 40%	Final Acceptance 60%	Total Cost
O011	Final Training Course Materials	Training course materials will be developed based upon learning objectives that have been refined for each learning strategy within the end-user training curriculum. Materials will include all appropriate job aids, student guides, instructor manuals, CBTs, assessments, and quick reference guides.	4/4/07	4/6/07	10	4/20/07	5	\$360,000	\$540,000	\$900,000
PN03	End-of-Phase Review Report and Signoff - Wave 4	Documents showing signoff that the Rollout/Wave is complete. This document details the major activities undertaken and completed during Wave 4, and includes Lessons Learned.	4/14/08	4/16/08	3	4/21/08	2	\$0	\$0	\$0
P035	Update Requirements Traceability Matrix - Implementation UAT	Update of the Requirements Traceability Matrix tool, triggered by User Acceptance Testing	4/20/07	4/24/07	15	5/15/07	5	\$400,000	\$600,000	\$1,000,000
P028	End-of-Phase Review Report and Signoff - Configuration-Build Phase	Documents showing signoff that the Configuration phase is complete. This document details the major activities undertaken and completed during the Configuration Phase.	4/27/07	5/1/07	3	5/4/07	2	\$0	\$0	\$0
T020	Technical Test Results	Results from the Technical Test	5/21/07	5/23/07	5	5/31/07	3	\$200,000	\$300,000	\$500,000
T014a	Agency Interface Testing Results Documentation - Wave 1	This deliverable will consist of high level certification report listing the overall status, the agencies tested, and any outstanding issues. It will incorporate by reference test results and defects captured in Mercury. (for Wave 1)	6/7/07	6/11/07	4	6/15/07	2	\$0	\$0	\$0
A019-W1	Configuration Documentation - Wave 1	Configuration Documentation Contains updated configuration set up steps, configuration decisions, and control table values information from A019, plus the configurator set up steps, and configuration decisions, and control table	6/8/07	6/12/07	5	6/19/07	1	\$160,000	\$240,000	\$400,000
P034	End-of-Phase Review Report and Signoff - Implementation-Test Phase	Documents showing signoff that the Implementation phase is complete. This document details the major activities undertaken and completed during the Implementation Phase.	6/12/07	6/14/07	3	6/19/07	2	\$40,000	\$60,000	\$100,000
ON05	Update Training Plan / Schedule Wave 2	A detailed training schedule for Wave 2 agencies.	6/30/07	7/2/07	5	7/10/07	3	\$0	\$0	\$0
P048	Final Cutover Plan - Wave 2	Final checklist of items which must be completed prior to cutover	7/5/07	7/9/07	5	7/16/07	4	\$0	\$0	\$0

Appendix C

Approved detailed project plans will refine dates. Multiple deliverables to be reviewed by the same team will be "spread out" or the Review Period extended to account for State resource availability.

WRITTEN DELIVERABLES SUMMARY TABLE										
Proposer Name: BearingPoint								Major Deliverables Only		
MSP ID	Name	Description	Revised Presentment Date	Revised Delivery Date	Review Period	Revised Final Acceptance	Cure Period	Delivery 40%	Final Acceptance 60%	Total Cost
T014b	Agency Interface Testing Results Documentation – Wave 4 Wave 2	Document to provide statistical and other information on the performance of Integration testing. This deliverable will consist of high level certification report listing the overall status, the agencies tested, and any outstanding issues. It will	7/13/07	7/17/07	4	7/23/07	2	\$0	\$0	\$0
P043	End-of-Phase Review Report and Signoff - Wave 1	Documents showing signoff that the Rollout/Wave is complete. This document details the major activities undertaken and completed during Wave 1 and includes Lessons Learned.	7/26/07	7/30/07	3	8/2/07	2	\$120,000	\$180,000	\$300,000
A019-W2	Configuration Documentation - Wave 2	Configuration Documentation Contains updated configuration set up steps, configuration decisions, and control table values information from A019, plus the configuraton set up steps, and configuration decisions, and control table values necessary to setup the Wave 2 agency Enterprise components of the system (excluding EPM, Portal).	8/9/07	8/13/07	5	8/20/07	1	\$160,000	\$240,000	\$400,000
O014	Update Training Plan / Schedule - Wave 3	A detailed training schedule for Wave 3 agencies.	8/24/07	8/28/07	5	9/5/07	3	\$0	\$0	\$0
P055	Final Cutover Plan – Wave 3	Final checklist of items which must be completed prior to cutover	9/10/07	9/12/07	5	9/19/07	4	\$0	\$0	\$0
T014c	Agency Interface Testing Results Documentation – Wave 4 Wave 3	Document to provide statistical and other information on the performance of Integration testing. This deliverable will consist of high level certification report listing the overall status, the agencies tested, and any outstanding issues. It will incorporate by reference test results and defects captured in Mercury. (for Wave 3)	9/10/07	9/12/07	4	9/18/07	2	\$0	\$0	\$0
P050	End-of-Phase Review Report and Signoff - Wave 2	Documents showing signoff that the Rollout/Wave is complete. This document details the major activities undertaken and completed during Wave 2 and includes Lessons Learned.	10/25/07	10/29/07	3	11/1/07	2	\$80,000	\$120,000	\$200,000
PN02	Final Cutover Plan – Wave 4	Final checklist of items which must be completed prior to cutover	11/7/07	11/9/07	5	11/19/07	4	\$0	\$0	\$0

Appendix C

Approved detailed project plans will refine dates. Multiple deliverables to be reviewed by the same team will be "spread out" or the Review Period extended to account for State resource availability.

WRITTEN DELIVERABLES SUMMARY TABLE										
Proposer Name: BearingPoint								Major Deliverables Only		
MSP ID	Name	Description	Revised Presentment Date	Revised Delivery Date	Review Period	Revised Final Acceptance	Cure Period	Delivery 40%	Final Acceptance 60%	Total Cost
A019-W3	Configuration Documentation - Wave 3	Configuration Documentation Contains updated configuration set up steps, configuration decisions, and control table values information from A019, plus the configuraton set up steps, and configuration decisions, and control table values necessary to setup the Wave 3 agency Enterprise components of the system (excluding EPM, Portal).	11/8/07	11/13/07	5	11/20/07	1	\$160,000	\$240,000	\$400,000
ON06	Training Plan / Schedule - Wave 4	A detailed training schedule for Wave 4 agencies.	11/19/07	11/21/07	5	11/30/07	3	\$0	\$0	\$0
T014d	Agency Interface Testing Results Documentation - Wave 4 - Wave 4	Document to provide statistical and other information on the performance of Integration testing. This deliverable will consist of high level certification report listing the overall status, the agencies tested, and any outstanding issues. It will incorporate by reference test results and defects captured in Mercury. (for Wave 4)	12/5/07	12/7/07	4	12/13/07	2	\$0	\$0	\$0
P057	End-of-Phase Review Report and Signoff - Wave 3	Documents showing signoff that the Rollout/Wave is complete. This document details the major activities undertaken and completed during Wave 3, and includes Lessons Learned.	1/10/08	1/14/08	3	1/17/08	2	\$80,000	\$120,000	\$200,000
A019-W4	Configuration Documentation - Wave 3 - Wave 4	Contains updated configuration set up steps, configuration decisions, and control table values information from A019, plus the configuraton set up steps, configuration decisions, and control table values necessary to setup the Wave 4 agency components of the system (excluding EPM, Portal).	1/22/08	1/24/08	5	1/31/08	1			
P065	Implementation Support Closure Report	Closure report for the Post Implementation Support Phase	6/4/08	6/6/08	5	6/13/08	3	\$0	\$0	\$0
P066	Post Warranty Closure Report	Closure report for the Warranty Period	9/30/08	10/2/08	5	10/9/08	3	\$432,788	\$649,181	\$1,081,969
P002	Project Status Report	This document explains the project progress, project issues, accomplishments, and decisions. An updated Project Calendar is included.	Bi-weekly		2		2	\$0	\$0	

Appendix C

Approved detailed project plans will refine dates. Multiple deliverables to be reviewed by the same team will be "spread out" or the Review Period extended to account for State resource availability.

WRITTEN DELIVERABLES SUMMARY TABLE										
Proposer Name: BearingPoint								Major Deliverables Only		
MSP ID	Name	Description	Revised Presentment Date	Revised Delivery Date	Review Period	Revised Final Acceptance	Cure Period	Delivery 40%	Final Acceptance 60%	Total Cost
P003	TRW and Special Project Monitor status report	An update to the Technology Review Workgroup and Special Project monitor on project progress	Monthly		2		2	\$0	\$0	
P040	Deployment Awareness Status Report	Status report from the Deployment Manager that is generated in each implementation wave.	Weekly throughout Agency Rollout		1		1	\$0	\$0	
P011	Governance and External Project Integration Procedures	Document that outlines how the external FFMS initiatives will be managed and integrated to the FLAIR project. This is no longer a BearingPoint deliverable.								
P012	Project Tools, Procedures and Guidelines.	Document that covers how the project will be run including issues management, QA plan, Project Tools, Basis Help Desk Procedures, Change Control Procedure. THIS DELIVERABLE HAS BEEN COMBINED WITH P009a/P068.								
T011	Data Load Procedures Document	THIS DELIVERABLE HAS BEEN COMBINED WITH T007								
Total:								\$13,020,188	\$19,530,281	\$33,450,469

- Name: The name of the Written Deliverable.
- Description: A short text description of the Written Deliverable.
- Target Receipt Date: The date of actual official receipt of the Written Deliverable at the Project Management Office.
- Target Delivery Date: Receipt Date.
- Review Period: The number of business days that the State has to perform its detailed acceptance review of the Written Deliverable.
- Target Final Acceptance: This date is calculated by adding the number of business days in the Review Period to the Target Delivery Date.
- Cure Period: period to review the deliverable again.
- Delivery 40%: A dollar amount equal to 40% of the Total Cost of a Major Written Deliverable, payable upon completion of Delivery of the Major Written Deliverable.
- Final Acceptance 60%: A dollar amount equal to 60% of the Total Cost of a Major Written Deliverable, payable upon Final Acceptance by the State of the Major Written Deliverable.
- Total Cost: The dollar amount of the cost of a Major Written Deliverable.

Note: P019a, O008a, & T001a had Final Acceptance Payments only @ \$300,000

Note: Cost columns are filled in for Major Deliverables only.

Note: Dates beyond the end of 2nd Quarter FY 2005-2006 have not been confirmed and are subject to change.

Appendix C

PREPARED SOFTWARE DELIVERABLES SUMMARY TABLE											
Proposer Name: BearingPoint								Major Deliverables Only			
MSP ID	Name	Description	Revised Presentment Date	Revised Deliver Date	UAT Period	Revised Interim Acceptance	Revised Final Acceptance	Delivery 35%	Interim Acceptance 35%	Final Acceptance 30%	Total Cost
A101	Prepared Software delivered	User Acceptance Testing system is configured, to allow User Acceptance testing to proceed	12/15/06	12/19/06	25	3/28/07	5/19/08	\$3,500,000	\$3,500,000	\$3,000,000	\$10,000,000
										Total:	\$10,000,000

Definitions

MSP ID	The ID number of the Prepared Software Deliverable from the Microsoft Project plan, Text Field 10.
Name	The name of the Prepared Software Deliverable.
Description	A short text description of the Prepared Software Deliverable.
Target Receipt Date	The date of actual official receipt of the Prepared Software Deliverable at the Project Management Office.
Target Delivery Date	The date that the delivery process is completed and the Prepared Software Deliverable is retained by the State for User Acceptance Testing. This date is defined as two (2) business days after the Target Receipt Date.
UAT Period	The number of business days that the State has to perform its User Acceptance Testing of the Prepared Software Deliverable.
Target Interim Acceptance	Interim Acceptance of a Prepared Software Deliverable occurs after the end of successful User Acceptance Testing. The date is calculated by adding the UAT Period to the Target Delivery Date.
Target Final Acceptance	Final Acceptance of a Prepared Software Deliverable occurs after seventy-five (75) calendar days of successful live production. Target Final Acceptance is calculated by adding 75 calendar days to the scheduled date of live production.
Delivery 35%	A dollar amount equal to 35% of the Total Cost of a Major Prepared Software Deliverable, payable upon completion of Delivery of the Major Prepared Software Deliverable.
Interim Acceptance 35%	A dollar amount equal to 35% of the Total Cost of a Major Prepared Software Deliverable, payable upon completion of Interim Acceptance of the Major Prepared Software Deliverable.
Final Acceptance 30%	A dollar amount equal to 30% of the Total Cost of a Major Prepared Software Deliverable, payable upon Final Acceptance by the State of the Major Prepared Software Deliverable.
Total Cost	The dollar amount of the cost of a Major Prepared Software Deliverable.

Note: Cost columns are filled in for Major Deliverables only.

SCHEDULE 1 DELIVERABLES SUMMARY TABLE

Proposer Name: BearingPoint								
MSP ID	Name	Description	Target Receipt Date	Target Delivery Date	UAT Period	Target Final Acceptance	Final Acceptance	Total Cost
	Schedule 1	ERP Software, Project Team Training, etc.	9/15/03	9/17/03	20	12/15/03	\$8,141,850	\$8,141,850
Total:								\$8,141,850

Definitions

Name	The name of the Schedule 1 Deliverable.
Description	A short text description of the Schedule 1 Deliverable.
Target Receipt Date	The date of actual official receipt of the Schedule 1 Deliverable at the Project Management Office.
Target Delivery Date	The date that the delivery process is completed and the Schedule 1 Deliverable is retained by the State for User Acceptance Testing. This date is defined as two (2) business days after the Target Receipt Date.
UAT Period	The number of business days that the State has to perform its User Acceptance Testing of the Schedule 1 Deliverable.
Target Final Acceptance	Final Acceptance of a Schedule 1 Deliverable occurs after seventy-five (75) calendar days of successful live production. Target Final Acceptance is calculated by adding 75 calendar days to the scheduled date of live production.
Final Acceptance 100%	A dollar amount equal to 100% of the Total Cost of a Major Schedule 1 Deliverable, payable upon Final Acceptance by the State of the Major Schedule 1 Deliverable.
Total Cost	The dollar amount of the cost of a Major Schedule 1 Deliverable.

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BASELINE SOFTWARE DELIVERABLES SUMMARY TABLE PAYABLE UNDER THE APPLICATION CONTRACTOR'S SERVICES AGREEMENT										
Proposer Name: BearingPoint								Major Deliverables Only		
MSP ID	Name	Description	Revised Presentment Date	Revised Deliver Date	Review Period	Revised Final Acceptance	Cure Period (10 days)	Delivery 60%	Final Acceptance 40%	Total Cost
T201	Development and Technical Testing Environment	Confirmation that the development and technical environments are ready for configuration activities to begin	4/30/04	4/30/04	3	4/30/04	10 days	\$600,000	\$400,000	\$1,000,000
OEU1	End User & Web-based Training Kits Build 1	PeopleSoft EUT and WBT kits for financials excluding Grants / Contracts	9/17/03	9/19/03	2	9/23/03	3 days	\$382,571	\$255,048	\$637,619
OEU1b	End User & Web-based Training Kits Build 2	PeopleSoft version 8.8 User Productivity Kits (UPK)	6/1/04	6/3/04	4	6/7/04	3 days	\$0	\$0	\$408,850
OEU2	End User & Web-based Training Kits Build 2	PeopleSoft EUT and WBT kits for Grants / Contracts	6/1/04	6/3/04	4	6/7/04	3 days	\$91,429	\$60,952	\$152,381
OEU2b	End User & Web-based Training Kits Build 3	PeopleSoft version 8.8 User Productivity Kits (UPK) for Grants/Contracts	10/29/04	11/2/04	4	11/8/04	3 days	\$50,400	\$33,600	\$84,000
T202	Quality Assurance and Testing Environment	Quality Assurance system technically set up to receive configuration from development environment	7/28/04	8/25/04	3	8/31/04	10 days	\$1,200,000	\$800,000	\$2,000,000
T203	User Acceptance Environment	User Acceptance system technically set up to receive configuration from development environment	7/29/04	8/25/04	3	8/31/04	10 days	\$1,080,000	\$720,000	\$1,800,000
T204	Training Environment	Training system technically set up to receive configuration from development environment	7/28/04	8/25/04	3	8/31/04	10 days	\$1,080,000	\$720,000	\$1,800,000
T205	Production Environment	Production system technically set up to receive configuration from development environment	8/20/04	8/24/04	3	9/13/04	10 days	\$1,080,000	\$720,000	\$1,800,000
	Education Training Units	Additional authorized PeopleSoft education training units	N/A	N/A	N/A	6/29/04	N/A			\$297,500
	Mercury Tools	Testing Tools: TestDirector, QuickTest Pro, Loadrunner	6/1/04	6/3/04	3	6/8/04	10			\$212,075
Total:										\$10,192,425

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BASELINE SOFTWARE DELIVERABLES SUMMARY TABLE PAYABLE UNDER SEPARATE LICENSE AGREEMENTS WITH THE ERP SOFTWARE PROVIDER										
Proposer Name: BearingPoint								Major Deliverables Only		
MSP ID	Name	Description	Target Receipt Date	Target Delivery Date	Review Period	Target Final Acceptance	Cure Period (10 days)	Delivery 60%	Final Acceptance 40%	Total Cost
									Total:	\$0

Note 1: Cost columns are filled in for Major Deliverables only.

Note 2: This table should include the amounts payable the ERP Software Provider(s) through separate software license agreements.

Definitions

MSP ID	The ID number of the Baseline Software Deliverable from the Microsoft Project plan, Text Field 10.
Name	The name of the Baseline Software Deliverable.
Description	A short text description of the Baseline Software Deliverable.
Target Receipt Date	The date of actual official receipt of the Baseline Software Deliverable at the Project Management Office.
Target Delivery Date	The date that the delivery process is completed and the Baseline Software Deliverable is retained by the State for detailed acceptance review. This date is defined as two (2) business days after the Target Receipt Date.
Review Period	The number of business days that the State has to perform its detailed acceptance review of the Baseline Software Deliverable.
Target Final Acceptance	This date is calculated by adding the number of business days in the Review Period to the Target Delivery Date.
Cure Period	The number of business days that the Application Contractor has to correct deficiencies in a Baseline Software Deliverable identified by the State during the Review Period. This is defined as ten (10) business days for Baseline Software Deliverables. The State will have an equivalent period to review the deliverable again.
Delivery 60%	A dollar amount equal to 60% of the Total Cost of a Major Baseline Software Deliverable, payable upon completion of Delivery of the Major Baseline Software Deliverable.
Final Acceptance 40%	A dollar amount equal to 40% of the Total Cost of a Major Baseline Software Deliverable, payable upon Final Acceptance by the State of the Major Baseline Software Deliverable.
Total Cost	The dollar amount of the cost of a Major Baseline Software Deliverable.

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TRAINING DELIVERABLES SUMMARY TABLE									
Proposer Name: BearingPoint									Major Deliverables Only
MSP ID	Name	Description	Revised Delivery Date	Review Period	Revised Final Acceptance	Target Delivery Date	Review Period (3 days)	Target Final Acceptance	Cost
O016	Training Complete - Wave 1	End User Training has been completed for Wave 1 End Users	6/26/07	3	6/29/07	6/26/07	3	6/29/07	\$1,000,000
O017	Training Complete - Wave 2	End User Training has been completed for Wave 2 End Users	9/21/07	3	9/26/07	9/21/07	3	9/26/07	\$1,500,000
O018	Training Complete - Wave 3	End User Training has been completed for Wave 3 End Users	11/20/07	3	11/23/07	11/20/07	3	11/23/07	\$1,000,000
ON07	Training Complete - Wave 4	End User Training has been completed for Wave 4 End Users	2/28/08	3	3/4/08	2/28/08	3	3/4/08	\$0
Total:									\$3,500,000

Definitions

MSP ID	The ID number of the Training Deliverable from the Microsoft Project plan, Text Field 10.
Name	The name of the Training Deliverable.
Description	A short text description of the Training Deliverable.
Target Delivery Date	
Review Period	The date that the training assessment testing form for the Training Deliverable is delivered to the Project Management Office.
Target Final Acceptance	The number of business days that the State has to examine the training assessment testing form for the Training Deliverable. This is defined as three (3) business days.
Cost	This date is calculated by adding the number of business days in the Review Period (3) to the Target Delivery Date.
	The dollar amount of the cost of a Major Training Deliverable.

Note: Cost column is filled in for Major Deliverables only.

Quarterly Roll-up as Presented & Accepted May 2006

Period	Contract	Month Deliverables			Total
	Total Deliverables	1	2	3	
04 Q1	\$937,619				
04 Q2	\$9,691,850				
04 Q3	\$3,090,000				
04 Q4	\$7,014,806				
Sub 04	\$20,734,275				\$20,734,275
05 Q1	\$11,738,800	\$108,000	\$7,742,000	\$3,888,800	\$11,738,800
05 Q2	\$833,700	\$127,500	\$206,200	\$500,000	\$833,700
05 Q3	\$3,646,000	\$2,076,000	\$870,000	\$700,000	\$3,646,000
05 Q4	\$1,050,000		\$450,000	\$600,000	\$1,050,000
Sub 05	\$17,268,500				
06 Q1	\$500,000	\$500,000	\$0	\$0	\$500,000
06 Q2	\$1,562,000	\$0	\$992,000	\$570,000	\$1,562,000
06 Q3	\$420,000	\$180,000	\$0	\$240,000	\$420,000
06 Q4	\$2,048,000	\$560,000	\$888,000	\$600,000	\$2,048,000
Sub 06	\$4,530,000				
07 Q1	\$1,040,000		\$900,000	\$140,000	\$1,040,000
07 Q2	\$5,298,000	\$1,620,000	\$90,000	\$3,588,000	\$5,298,000
07 Q3	\$4,312,000	\$732,000		\$3,580,000	\$4,312,000
07 Q4	\$4,020,000	\$880,000	\$1,340,000	\$1,800,000	\$4,020,000
Sub 07	\$14,670,000				
08 Q1	\$2,200,000	\$120,000	\$580,000	\$1,500,000	\$2,200,000
08 Q2	\$1,600,000	\$80,000	\$1,520,000		\$1,600,000
08 Q3	\$200,000	\$200,000			\$200,000
08 Q4	\$3,000,000		\$3,000,000		\$3,000,000
Sub 08	\$7,000,000				
Final Payment	\$1,081,969	\$64,202,775			
Grand Total	\$65,284,744				