

**COST WORKSHEET A
APPLICATION CONTRACTOR
Table 1**

| | |
|---|-------------|
| Finalist Name: | |
| WORKSHEET A -- APPLICATION CONTRACTOR | |
| MAJOR DELIVERABLES COST (TABLE 1) | |
| DELIVERABLE TYPE | COST |
| Baseline Software Deliverable Payable under Application Contractor's Services Agreement | - |
| Baseline Software Deliverable Payable under separate license agreements with the ERP Software Provider(s) | |
| Prepared Software Deliverables | - |
| Written Deliverables | - |
| Training Deliverables | |
| | - |
| | - |
| | - |
| TOTAL DELIVERABLES COST | - |
| | |

**COST WORKSHEET A
APPLICATION CONTRACTOR
Table 2**

| | | | |
|--|-----------------|---------------------|-------------------|
| Finalist Name: | | | |
| WORKSHEET A -- APPLICATION CONTRACTOR | | | |
| FACILITIES & CONSUMABLES (TABLE 2) | | | |
| DESCRIPTION | # MONTHS | MONTHLY COST | TOTAL COST |
| Facilities | | | |
| Rental of Facilities | - | - | - |
| | | | |
| Consumables | | | |
| Monthly Charge for Consumables | - | - | - |
| | | | |
| TOTAL FACILITIES & CONSUMABLES COST | | - | - |
| | | | |

**COST WORKSHEET A
APPLICATION CONTRACTOR
Table 3**

| | |
|--|-------------|
| Finalist Name: | |
| WORKSHEET A-- APPLICATION CONTRACTOR | |
| OTHER SOFTWARE LICENSE COST <i>PROVIDED & LICENSED BY APPLICATION CONTRACTOR</i> (TABLE 3) | |
| DESCRIPTION | COST |
| Other proposed software to be <i>provided and licensed by the Application Contractor</i> (please itemize): | |
| | - |
| | - |
| | - |
| | - |
| | - |
| | - |
| | - |
| Total Other Software License Cost <i>Provided and Licensed by Application Contractor</i> | - |

Note: This table does not include software licensed directly with or through the Application Contractor's ERP Software provider.

**COST WORKSHEET A
APPLICATION CONTRACTOR
Table 4**

| | | | | | |
|---|-----------------|-----------------|----------------|-----------------|-----------------|
| Finalist Name: | | | | | |
| WORKSHEET A -- APPLICATION CONTRACTOR | | | | | |
| SOFTWARE MAINTENANCE COST FOR SOFTWARE <i>PROVIDED AND LICENSED BY</i> <i>APPLICATION CONTRACTOR (TABLE 4)</i> | COST | | | | |
| DESCRIPTION | FY 03/04 | FY 04/05 | FY05/06 | FY 06/07 | FY 07/08 |
| Maintenance cost for other proposed software (please itemize): | | | | | |
| | - | - | - | - | - |
| | - | - | - | - | - |
| | - | - | - | - | - |
| TOTAL SOFTWARE MAINTENANCE COST <i>PROVIDED AND LICENSED BY APPLICATION CONTRACTOR</i> | - | - | - | - | - |

SOFTWARE MAINTENANCE COST CALCULATION POLICY STATEMENT:

**COST WORKSHEET B
SOFTWARE PROVIDER
Table 1**

| Finalist Name: | | | | | |
|---|----------------------|---------------------|------------------|-------------|-------------|
| WORKSHEET B -- SOFTWARE PROVIDER | | | | | |
| ERP APPLICATION SOFTWARE LICENSE COST (TABLE 1) | | | | | |
| DESCRIPTION | # of Licenses | License Type | Unit Cost | DATE | COST |
| Fixed fee cost for the purchase of ERP application software licenses for use during the mobilization, requirements, configuration and implementation phases | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| Fixed fee cost for the purchase of additional ERP application software licenses for use during Wave 1 by number of licenses, license type and date needed | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| Fixed fee cost for the purchase of additional ERP application software licenses for use during Wave 2 by number of licenses, license type and date needed | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| Fixed fee cost for the purchase of additional ERP application software licenses for use during Wave 3 by number of licenses, license type and date needed | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| Fixed fee cost for the purchase of additional ERP application software licenses for use during Wave 4 by number of licenses, license type and date needed | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| | - | | - | | - |
| OR | | | | | |
| Fixed fee cost for an enterprise license for the ERP application software for use in the State of Florida (not including the State universities but including vendors who may register and inquire) | | | | | |
| TOTAL ERP APPLICATION SOFTWARE LICENSE COST | | | | | - |

Note: If using the enterprise model, please indicate here the extent to which the State enterprise can grow without incurring additional license fees as well as what the fees would be for additional growth after that.

**COST WORKSHEET B
SOFTWARE PROVIDER
Table 2**

| | |
|--|-------------|
| Finalist Name: | |
| WORKSHEET B -- SOFTWARE PROVIDER | |
| OTHER SOFTWARE COST PROVIDED & LICENSED BY SOFTWARE PROVIDER (TABLE 2) | |
| DESCRIPTION | COST |
| Database software licenses for development and testing for 500 users | |
| Database software licenses for 11,500 "go live" users | |
| OR | |
| Enterprise License for Database Licenses | |
| Other proposed software to be <i>provided and licensed by the Software Provider</i> including but not limited to components identified in response to the State's Technical and Data Warehouse and Decision Support Requirements (please itemize): | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| Total Other Software License Cost Provided and Licensed by Software Provider | - |
| | |

**COST WORKSHEET B
SOFTWARE PROVIDER
Table 3**

| | | | | | |
|--|-----------------|-----------------|----------------|-----------------|-----------------|
| Finalist Name: | | | | | |
| WORKSHEET B -- SOFTWARE PROVIDER | | | | | |
| SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY SOFTWARE PROVIDER (TABLE 3) | COST | | | | |
| DESCRIPTION | FY 03/04 | FY 04/05 | FY05/06 | FY 06/07 | FY 07/08 |
| Maintenance cost for ERP software | - | - | - | - | |
| Maintenance cost for database software | - | - | - | - | - |
| Maintenance cost for other proposed software (please itemize): | | | | | |
| | | | | | |
| | | | | | |
| TOTAL SOFTWARE MAINTENANCE COST PROVIDED AND LICENSED BY SOFTWARE PROVIDER | - | - | - | - | - |

SOFTWARE MAINTENANCE COST CALCULATION POLICY STATEMENT:

**COST WORKSHEET C
OTHER PROJECT COSTS
Table 1**

| | |
|--|-------------|
| Finalist Name: | |
| WORKSHEET C -- OTHER PROJECT COSTS | |
| OTHER SOFTWARE COST PROCURED SEPARATELY BY THE STATE (TABLE 1) | |
| DESCRIPTION | COST |
| License Costs: | |
| Database software licenses for development and testing for 500 users | |
| Database software licenses for 11,500 "go live" users | - |
| Other proposed software including but not limited to components identified in response to the State's Technical and Data Warehouse and Decision Support Requirements (please itemize): | |
| | |
| | |
| TOTAL OTHER SOFTWARE COST | - |

Note: Do not include software preparation costs on this sheet.

**COST WORKSHEET C
OTHER PROJECT COSTS
Table 2**

| | | | | | |
|---|-----------------|-----------------|----------------|-----------------|-----------------|
| Finalist Name: | | | | | |
| WORKSHEET C -- OTHER PROJECT COSTS | | | | | |
| SOFTWARE MAINTENANCE COST FOR OTHER SOFTWARE (TABLE 2) | COST | | | | |
| DESCRIPTION | FY 03/04 | FY 04/05 | FY05/06 | FY 06/07 | FY 07/08 |
| Maintenance cost for database software | - | - | - | - | - |
| Maintenance cost for other proposed software (please itemize): | | | | | |
| | | | | | |
| | | | | | |
| TOTAL SOFTWARE MAINTENANCE COST PROVIDED AND LICENSED BY SOFTWARE PROVIDER | - | - | - | - | - |

SOFTWARE MAINTENANCE COST CALCULATION POLICY STATEMENT:

**COST WORKSHEET C
OTHER PROJECT COSTS
Table 3**

| | |
|--|-------------|
| Finalist Name: | |
| WORKSHEET C -- OTHER PROJECT COSTS | |
| HARDWARE COSTS PURCHASED SEPARATELY BY THE STATE (TABLE 3) | |
| DESCRIPTION OF HARDWARE | COST |
| Cost of the computer hardware that will be necessary to develop, implement, and operate in production the developed system (please itemize): | |
| | - |
| | - |
| | - |
| | - |
| | - |
| | - |
| | - |
| TOTAL HARDWARE COST | - |
| | |

**COST WORKSHEET C
OTHER PROJECT COSTS
Table 4**

| | |
|--|-------------|
| Finalist Name: | |
| WORKSHEET C -- OTHER PROJECT COSTS | |
| OTHER PROJECT COST (TABLE 4) | |
| DESCRIPTION OF OTHER PROJECT COSTS | COST |
| Other anticipated costs of the project other than costs for State staff labor costs, Special Project Monitor services and Independent Project Manager services (please itemize): | |
| | - |
| | - |
| | - |
| | - |
| | - |
| | - |
| TOTAL OTHER PROJECT COSTS | - |
| | |

**COST WORKSHEET D
TOTAL PROJECT COSTS
Table 2**

DRAFT

| Finalist Name: | | | | |
|--|--------------------|------------------|------------------|---------------|
| WORKSHEET D -- TOTAL PROJECT COSTS | | | | |
| PROJECT COST SUMMARY (Table 2) | TOTAL COSTS | | | Totals |
| | 2003/2004 | 2004/2005 | 2005/2006 | |
| APPLICATION CONTRACTOR (Worksheet A) | | | | |
| DELIVERABLES (TABLE 1) | - | - | | - |
| FACILITIES AND CONSUMABLES (TABLE 2) | - | - | | - |
| OTHER SOFTWARE LICENSE COST PROVIDED & LICENSED BY APPLICATION CONTRACTOR (TABLE 3) | | | | - |
| SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY APPLICATION CONTRACTOR (TABLE 4) | | | | - |
| Total Proposed Cost Application Contractor | - | - | - | - |
| SOFTWARE PROVIDER (Worksheet B) | | | | |
| ERP APPLICATION SOFTWARE LICENSE COST (TABLE 1) | - | - | - | - |
| OTHER SOFTWARE COST PROVIDED & LICENSED BY SOFTWARE PROVIDER (TABLE 2) | - | - | - | - |
| SOFTWARE MAINTENANCE COST FOR SOFTWARE PROVIDED AND LICENSED BY SOFTWARE PROVIDER (TABLE 3) | - | - | - | - |
| Total Proposed Cost Software Provider | - | - | - | - |
| OTHER PROJECT COSTS (Worksheet C) | | | | |
| OTHER SOFTWARE COST PROCURED SEPARATELY BY THE STATE (TABLE 1) | - | - | - | - |
| SOFTWARE MAINTENANCE COST FOR OTHER SOFTWARE (TABLE 2) | - | - | - | - |
| HARDWARE COSTS PURCHASED SEPARATELY BY THE STATE (TABLE 3) | - | - | - | - |
| OTHER PROJECT COSTS (TABLE 4) | - | - | - | - |
| Total Other Project Costs | - | - | - | - |
| TOTAL COST OF PROJECT | - | - | - | - |

**COST WORKSHEET F
 RATES FOR CHANGE ORDERS AND RENEWALS
 Table 1**

| Finalist Name: | | | | | | | |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| WORKSHEET F- RATES FOR CHANGE ORDERS AND RENEWALS | | | | | | | |
| RATES FOR CHANGE ORDERS AND RENEWALS - APPLICATION CONTRACTOR (Table 1) | | | | | | | |
| FEES / Hour By Staff Category | Year 1 2003-2004 | Year 2 2004-2005 | Year 3 2005-2006 | Year 4 2006-2007 | Year 5 2007-2008 | Year 6 2008-2009 | Year 7 2009-2010 |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

**COST WORKSHEET E
OPTIONS
Table 1**

| | |
|--|-------------|
| Finalist Name: | |
| WORKSHEET E -- OPTIONS | |
| SOFTWARE/SERVICE OPTIONS (TABLE _____) [MODULE NAME] | |
| DESCRIPTION | COST |
| Software License Fees | |
| Fixed fee cost for the purchase of 100 ERP application software licenses for use during the development and testing phase | - |
| Fixed fee cost for the purchase of 1,000 professional level ERP application software licenses for use after the "go live" date | |
| Fixed fee cost for the purchase of 500 occasional level ERP application software licenses for use after the "go live" date | - |
| OR | |
| Fixed fee cost for the purchase of an enterprise license for the ERP application software for use in the State of Florida (not including state universities) | - |
| Other Costs | |
| Software maintenance for five fiscal years (FY 03/04 through 07/08): | |
| FY 03/04 | - |
| FY 04/05 | - |
| FY 05/06 | |
| FY 06/07 | - |
| FY 07/08 | - |
| Total software maintenance cost FY 03/04 through 07/08 | - |
| Software preparation | - |
| Implementation services | - |
| Training | - |
| Other proposed costs (please itemize): | |
| | - |
| | - |
| TOTAL SOFTWARE/SERVICE OPTIONS COST | - |