

Contracting Entity	Vendor Name	Renewal/ Extension/ Amendment Value	Total Contract Value	Start Date	End Date	Contract Type	Brief Description of Services	Service Modification	Reduction Amount
Division of Administration	Sonitrol of Tallahassee Inc.		\$ 3,979.44	7/1/2008	6/30/2009	Original Contract	This is a continuation service for DO575070 for the Annual agreement for maintenance and monitoring for access control system.	The Vendor is willing to provide a 5% decrease on the new contract (EFFECTIVE 7/1/09) without decreasing the level of service or equipment. Total contract reduced to approximately \$3,780.	\$200
Division of Administration	Sonitrol of Tallahassee Inc.		\$ 28,058.00	7/1/2008	6/30/2009	Original Contract	This will be a direct order for the services previously received under DO614887 for monitoring of the access control system.	The Vendor is willing to provide a 5% decrease on the new contract (EFFECTIVE 7/1/09) without decreasing the level of service or equipment. Total contract reduced to approximately \$26,655.	\$1,403
Division of Administration	Sonitrol of Tallahassee Inc.		\$ 24,183.36	7/2/2008	6/30/2009	Original Contract	This will be a continuation of service for DO346296 for the annual agreement for maintenance and monitoring for access control system at the the Fletcher Bldg (Division of Accounting and Auditing.)	The Vendor is willing to provide a 5% decrease on the new contract (EFFECTIVE 7/1/09) without decreasing the level of service or equipment. Total contract reduced to approximately \$22,975.	\$1,209
Division of Information Systems	BLM Technologies, Inc.		\$ 35,195.00	8/22/2008	6/30/2009	Original Contract	Blanket Purchase Order for PC & Network Maintenance support - Services required to maintain and repair the Departments out of warranty IT Equipment	There is a reduction in percall charge after 10 calls in a month and further reduction after 20 calls for a given month.	Monthly saving of \$5 per services call after 10 calls and \$15 saving per service call after 20 calls on Level I and Level II calls. There will only be a cost saving when service calls exceed ten per month.
Division of Information Systems	Delta Technologies, Inc.		\$ 24,900.00	7/1/2008	6/30/2009	Original Contract	Blanket purchase order for communications service for maintenance, cable installation and fiber testing.	NBH \$53.00 Reduced to \$45.00 After Hours \$79.50 Reduced to \$67.50.	\$ 1,100.00
Division of Information Systems	Infinity Software Development, Inc		\$ 85,680.00	9/16/2008	6/30/2009	Original Contract	This is for the use of a consultant. Job Family: Applications Development. Job Number: 2.09. Job Title: Applications Development Analyst. Scope Variant: D. Expert	The renegotiations resulted in a reduction in the contractor's hourly rate without any reductions being made to the level and quality of services that will be provided to DFS by the contractor. The contractor has agreed to reduce its hourly rate by \$3.00: i.e reduce the DO's hourly rate from \$84.00 to \$81.00.	\$ 1,500.00
Division of Information Systems	Liberty Communications, Inc.		\$ 8,400.00	7/1/2008	6/30/2009	Original Contract	Blanket purchase direct order for leasing of pagers with airtime services and maintenance for DFS beginning.	Since you have been a customer for so long, I would like to propose removing all rental charges from your account, resulting in a \$96.00 per month savings and replace all existing units (pagers) with new ones. The new equipment will belong to Financial Services.	\$ 384.00
Division of Information Systems	Marquis Software Development, Inc.		\$ 150,000.00	8/8/2008	6/30/2009	Original Contract	This is for the use of a consultant in the Job Family: Applications Development. The Job Number is 2.09. The Job Title is Applications Development Analyst. The Scope Variant is C. Advanced	The renegotiations resulted in a reduction in the contractor's hourly rate without any reductions being made to the level and quality of services that will be provided to DFS by the contractor. The contractor has agreed to reduce its hourly rate of the DO by \$2.00; i.e., reduced the DO's hourly rate from \$75.00 to \$73.00. (Hourly rate reduction from \$75.00 to \$73.00 for 470 Hours).	\$ 940.00
Division of Information Systems	Open Software Technologies, Inc.		\$ 4,640.00	7/1/2008	6/30/2009	Original Contract	Annual Maintenance Fee for CPU License to REXXTOOLS/MVS Basic Services and Dynamic SQL Components for period of July 1, 2008 through June 30, 2009.	Contract reduced \$290.00 (25%)	\$ 290.00
Division of Information Systems	Strategic Staffing Solutions		\$ 146,280.00	9/15/2008	6/30/2009	Original Contract	This is for the use of a consultant. Job Family: Applications Development. Job Number: 2.09.	The renegotiations resulted in a reduction in the contractor's hourly rate without any reductions being made to the level and quality of services that will be provided to DFS by the contractor. The contractor has agreed to reduce its hourly rate of the DO by \$2.00; i.e., reduced the DO's hourly rate from \$75.00 to \$73.00.	\$ 1,360.00
Division of Information Systems	Sunguard Availability Services LP		\$ 1,937,111.80	7/14/2004	7/9/2009	Amendment to Contract	Allows DFS to recover all critical application systems from a remote location in the event of a declared disaster. Scheduled recovery tests from the remote sites are conducted each year.	If contract is extended, we will see a 5% per month reduction, or a reduction from \$38,406/mo to \$36,486/mo beginning April 1, 2009 thru contract extension date of Jan 10, 2010.	\$ 5,760.00
Division of Legal Services	Alan J. Leifer, Esq.		\$ 25,000.00	8/29/2008	8/28/2009	Original Contract	The contract provider will preside over informal hearings pursuant to Section 120.569, F.S., prepare recommended orders, and to consult, advise, and assist the Department as requested concerning legal issues which come before the Department.	Services not modified. Reduced hourly rate from \$100/hr to \$90/hr.	\$ 2,500.00
Division of Legal Services	Nye & Associates, LLC		\$ 50,000.00	8/19/2008	8/18/2009	Original Contract	Expert Witness Services	Hourly rate reduced by 10%. (50 Hours Remaining)	\$ 1,000.00
Division of Legal Services	Winicki Law Firm, P.A.	\$ 25,000.00	\$ 75,000.00	9/8/2008	9/7/2009	Amendment to Contract	Provider agrees to advise, assist, and represent DFS regarding the recovery of proceeds of wire fraud.	Mr. Winicki will forego billing for hours spent on traveling (25% of hourly rate) from his office in Jacksonville to Tallahassee.	\$ 493.00
Division of Risk Management	Arthur J. Gallagher Risk Management Services		\$ 975,000.00	6/30/2007	2/20/2011	Amendment to Contract	Insurance Broker of Record, name change	Reduction of hourly cost from \$250 per hour to \$125 per hour for loss control.	50% reduction in hourly rate
Division of Risk Management	Choice Medical Management Services		\$ 778,275.00	3/11/2006	3/10/2009	Original Contract	Provide medical bill review/invoice repricing services, medical utilization review services, and inpatient pre-admission certification with concurrent review services.	State Risk Management Trust Fund	\$ 12,000.00
Division of Risk Management	Cypress Care Inc.			1/1/2009	12/31/2011	Original Contract	Pharmacy benefits management for workers' compensation claims with dates of accident from and after January 1, 1997	\$230,000 Annually - State Risk Management Trust Fund	\$ 160,000.00
Division of Risk Management	Cypress Care Inc.			2/1/2009	1/31/2012	Contract Renewal	Pharmacy benefits management for older workers' compensation claims	\$230,000 Annually - State Risk Management Trust Fund	\$ 70,000.00
Division of Risk Management	York Claims Service Inc		\$ 6,696,990.00	3/1/2006	2/28/2009	Original Contract	Arrange and coordinate for the provision of statewide professional claims investigative and claims processing services for liability and worker's compensation claims	\$15k to \$20K annually effective upon renewal of contract 5/1/09.	Reduced by \$5,000 upon renewal of contract.

Division of State Fire Marshal	Capital City Bank		\$ 287.50	7/2/2008	6/30/2009	Original Contract	THIS DUE WILL BE TO PAY FOR FEES FOR BANK STATEMENTS FROM CAPITAL CITY BANK THAT WERE NEEDED FOR THE TALLAHASSEE FIELD OFFICE WITH A SUBPEONA.	Reduction Amounts: Bank Statements = \$5.00 Copies = \$.25 Research = \$10.00 72% Savings. We have yet to utilize this service this year. Should we have to use it the vendors fees will be cheaper than originally estimated.	Reduction amount yields 72% savings.
Division of State Fire Marshal	EDAX		\$ 11,763.00	7/1/2008	6/30/2009	Original Contract	This will be a continuation of service for DO555181 blanket renewal for the Maintenance Agreement for EDAX Eagle III XRF Instrument.	Contact with vendor revealed they have re-structured their pricing. Additionally, it was determined that the Bureau could drop the level of service to "standard" (one repair and one preventive maintenance visit with shipping and software updates included and a maximum of \$7500 hardware and parts replacement - No consumables or PC upgrades are included and the telephone support response time grows to 4 hours). This reduced level of service will be available in FY 09/10 for \$9084 which is \$2,679 less than FY 08/09. An additional \$300 could be saved if the contract is paid on an annual basis instead of quarterly. Restrictions on budget distribution and the 4% holdback prevent this option. A savings of \$2,679.00.	\$ 2,679.00
Division of State Fire Marshal	Noritsu America Corporation		\$ 4,550.00	7/1/2008	6/30/2009	Original Contract	This will be for the renewal for the following equipment, Service/Maintenance for Digital Print Processor.	Contact with vendor revealed they have re-structured the contracts they will be offering. Continuation at this level will cost \$4,750 next FY. Reducing to a level with two preventive maintenance visits and no coverage for emergency repairs (in the event of a breakdown we would have to pay separately for labor and all equipment replacement) reduces the cost to \$850.00/year. A savings of \$3,900.	\$ 3,900.00
Division of State Fire Marshal	PRO-TECH WATER AND WASTEWATER SERVICES, INC.		\$ 8,120.00	7/1/2008	6/30/2009	Original Contract	THIS WILL BE A CONTINUATION OF SERVICE FOR DO551419. THE MONTHLY SERVICE CHARGE IS FOR OPERATIONS OF WATER AND WASTEWATER PLANTS IN OCALA AT THE FIRE COLLEGE	Contractor letter sent 3/2/09. Reduction of monthly fee from \$625.00 to \$600.00.	\$ 75.00
Division of State Fire Marshal	Stericycle, Inc.		\$ 2,000.00	7/1/2008	6/30/2009	Original Contract	This will be a renewal of bio-hazardous waste disposal per OSHA requirement	A call was made to the customer service representative (our customer # is 8141205-001). Because we generate so little waste, we can restrict to one box of waste and reduce the monthly cost from \$135.84 to \$95.00. This should save \$466.08 per year . However, this change requires agreement to a contract which will need legal review prior to implementation.	\$ 466.08
Division of Treasury	Institutional Shareholder Services		\$ 60,000.00	5/15/2008	6/30/2010	Original Contract	Rating corporate bond issuers on climate change risk.	Due to the economic environment we are in, our managers are not able to manage their accounts with an emphasis on climate change risk. Their current emphasis is on our liquidity needs. Therefore, we have decided to cancel the contract. We will look into entering into a new contract when the economy stabilizes.	\$ 30,000.00
Division of Treasury	Street Software Technology, Inc.		\$ 10,000.00	7/1/2008	6/30/2009	Original Contract	This PO is a continuation of service for DO628520. Service includes a subscription for quote and portfolio pricing, and portfolio access via Bloomberg for the following collateral types: Arms, Pool, and CMO/ABS prices.	Anticipated saving's of \$ 1350.00 annually.	\$ 1,350.00
Division of Workers Compensation	Florida Newsclips		\$ 1,500.00	8/13/2008	6/30/2009	Original Contract	This is a continuation of services of DO611309 for the monthly Subscription to Clipping Services for Florida Based Occupational Fatalities	Owner offers flat rate of \$100 per month, down from \$99 per month flat fee plus, \$.89 per news clip. (Achieved savings of approximately \$40 per month based on review of use.)	Reduction amount approximately \$40 per month.
Division of Workers Compensation	Infinity Software Development, Inc		\$ 440,496.00	7/18/2008	6/30/2009	Original Contract	Phase 1. Stage 1 (Scope Confirmation, JAD Analysis & Design). Project Management & Administration.	As a result of this effort, the contractor has agreed to discount the hourly rate of the programmer/analysts by \$3 per hour from April - June 2009. This reduction is anticipated to cut the costs of this contract by \$3,000 for the balance of the current fiscal year (2008/09). WCATF - \$3,000.00 (April - June 2009)	\$ 3,000.00
Office of the Chief of Staff	American High Tech Transcription		\$ 24,000.00	7/30/2008	6/30/2009	Original Contract	This DO will be a blanket DO for the transcription services for the Inspector General Office used on a as need basis. The rate of the service is \$45 per hour but no to exceed an average of \$5.25 per page. Spanish translation is a rate of \$35 per page as per the attached vendor documentation.	Vendor dropped the \$45 hourly rate and reduced the per page charge from \$5.25 to \$4.80; approximately 9%	\$495
Office of the Chief of Staff	Shred-it Tallahassee		\$ 275.00	7/16/2008	6/30/2009	Original Contract	This is a direct order for shredding services for the Office of Inspector General	Vendor has agreed to reduce the fees \$14.85 per month	\$ 44.55

\$302,149